

Green Dot Reports Fourth Quarter 2010 Financial Results

February 10, 2011

MONROVIA, Calif., Feb 10, 2011 (BUSINESS WIRE) -- Green Dot Corporation (NYSE: GDOT), a leading prepaid financial services company, today reported financial results for its fourth quarter ended December 31, 2010.

"2010 was a great year for Green Dot. We completed a successful IPO, secondary offering, and had record financial results. We concluded the year with a strong fourth quarter, including a 40% increase in non-GAAP total operating revenues to \$97.5 million, a 21% increase in non-GAAP net income to \$12.7 million and non-GAAP diluted earnings per share of \$0.29. Most importantly, we have continued our mission of providing Americans with access to safe, low-cost, FDIC-insured banking products to handle their daily transactional needs," said Steve Streit, Green Dot's Chairman and Chief Executive Officer. "We made further progress expanding our distribution channels beyond retail when we were selected to serve as a program manager for a U.S. Department of Treasury pilot program whereby Americans can receive their federal tax refunds via direct deposit to a prepaid debit card. We also continued to work to expand in retail by adding Casey's General Store, one of the nation's largest convenience store chains, to our long list of retail distributors."

GAAP financial results for the fourth quarter of 2010 compared to the fourth quarter of 2009:

- Total operating revenues on a generally accepted accounting principles (GAAP) basis increased 32% to \$91.8 million for the fourth quarter of 2010 from \$69.6 million for the fourth quarter of 2009
- GAAP net income increased 14% to \$7.9 million for the fourth quarter of 2010 from \$6.9 million for the fourth quarter of 2009
- GAAP basic and diluted earnings per common share were \$0.19 and \$0.18, respectively, for the fourth quarter of 2010 and \$0.18 and \$0.15, respectively, for the fourth quarter of 2009

Non-GAAP financial results for the fourth quarter of 2010 compared to the fourth quarter of 2009¹:

- Non-GAAP total operatingrevenues¹ increased 40% to \$97.5 million for the fourth quarter of 2010 from \$69.6 million for the fourth quarter of 2009
- Non-GAAP net income¹ increased 21% to \$12.7 million for the fourth quarter of 2010 from \$10.5 million for the fourth quarter of 2009
- Non-GAAP diluted earnings per share¹ was \$0.29 for the fourth quarter of 2010 and \$0.26 for the fourth quarter of 2009
- EBITDA plus employee stock-based compensation expense and stock-based retailer incentive compensation expense (adjusted EBITDA¹) increased 16% to \$22.5 million for the fourth quarter of 2010 compared to \$19.4 million for the fourth quarter of 2009

Key business metrics for the quarter ended December 31, 2010:

• Number of general purpose reloadable (GPR) debit cards activated was 1.53 million for the fourth quarter of 2010, an increase of 10% over the fourth quarter of 2009

- Number of cash transfers was 7.26 million for the fourth quarter of 2010, an increase of 41% over the fourth quarter of 2009
- Number of active cards (as of quarter end) was 3.40 million, an increase of 26% over the fourth quarter of 2009
- Gross dollar volume was \$2.7 billion for the fourth quarter of 2010, an increase of 53% over the fourth quarter of 2009

Refer to our Quarterly Report on Form 10-Q for a description of these key business metrics.

"We are pleased with our strong growth across all key financial and operational metrics in the fourth quarter. The results show that our customers continue to incorporate our products into their everyday lives and are using them more frequently," said John Keatley, Green Dot's Chief Financial Officer.

The following tables show our quarterly key business metrics for each of the last eight calendar quarters:

¹ Reconciliations of total operating revenues to non-GAAP total operating revenues, net income to non-GAAP net income, diluted earnings per share to non-GAAP diluted earnings per share and net income to adjusted EBITDA, respectively, are provided in the tables immediately following the consolidated statements of cash flows. Additional information about the Company's non-GAAP financial measures can be found under the caption "About Non-GAAP Financial Measures" below.

	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
	2010	2010	2010	2010	2009	2009	2009	2009
	(in millio	anc)						
	(11111111	5115)						
Number of GPR cards activated	1.53	1.47	1.48	1.79	1.39	1.07	0.94	0.86
Number of cash transfers	7.26	6.89	6.41	5.93	5.14	4.54	4.10	3.50
Number of active cards (as of quarter end)	3.40	3.28	3.24	3.37	2.69	2.24	1.99	1.74
Gross dollar volume	\$2,672	\$2,516	\$2,375	\$2,846	\$1,745	\$1,486	\$1,345	\$1,207

Conference Call

The Company will host a conference call to discuss fourth quarter 2010 financial results today at 4:30pm ET. In addition to the conference call, there will be a webcast presentation of accompanying slides accessible on the Company's investor relations website. Hosting the call will be Steve Streit, chief executive officer, and John Keatley, chief financial officer. The conference call can be accessed live over the phone by dialing (877) 941-1427, or for international callers (480) 629-9664. A replay will be available one hour after the call and can be accessed by dialing (877) 870-5176 or for international callers (858) 384-5517; the conference ID is 4404813. The live call and the replay, along with supporting materials, can also be accessed through the Company's investor relations website at <u>ir.greendot.com</u>. A replay of the webcast will be available for 30 days.

Forward-Looking Statements

This earnings release may be deemed to contain forward-looking statements, which are subject to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These statements include, among other things, statements regarding future events that involve risks and uncertainties. Actual results may differ materially from those contained in the forward-looking statements contained in this earnings release, and reported results should not be considered as an indication of future performance. The potential risks and uncertainties that could cause actual results to differ from those projected are discussed in greater detail in the Company's Securities and Exchange Commission filings, including its quarterly reports on Form 10-Q, which are available on the Company's investor relations website at <u>ir.greendot.com</u> and on the SEC website at <u>www.sec.gov</u>. All information provided in this release and in the attachments is as of February 10, 2011, and the Company assumes no obligation to update this information as a result of future events or developments.

About Non-GAAP Financial Measures

To supplement the Company's consolidated financial statements presented in accordance with GAAP, the Company uses measures of operating results that are adjusted to exclude net interest income, income tax expense, depreciation and amortization, employee stock-based compensation expense and stock-based retailer incentive compensation expense. This earnings release includes non-GAAP total operating revenues, non-GAAP net income, non-GAAP earnings per share data, non-GAAP weighted-average shares issued and outstanding and adjusted EBITDA. These non-GAAP financial measures are not calculated or presented in accordance with, and are not alternatives or substitutes for, financial measures prepared in accordance with GAAP. The Company's non-GAAP financial measures may be different from similarly-titled non-GAAP financial measures used by other companies. The Company's non-GAAP financial measures may be different from similarly-titled non-GAAP financial measures used by other companies. The Company believes that the presentation of non-GAAP financial measures provides useful information to management and investors regarding underlying trends in its consolidated financial condition and results of operations. The Company's business and make operating decisions. For additional information regarding the Company's use of non-GAAP financial measures and the items excluded by the Company from one or more of its non-GAAP financial measures, investors are encouraged to review the reconciliations of the Company's non-GAAP financial measures to the comparable GAAP financial measures, which are attached to this earnings release, and which can be found by clicking on "Financial Information" in the Investor Relations section of our website at ir.greendot.com.

About Green Dot

Green Dot is a leading prepaid financial services company providing simple, low-cost and convenient money management solutions to a broad base of U.S. consumers. Green Dot also owns and operates the Green Dot Network, the nation's leading prepaid card reload network. Green Dot products are available online at <u>www.greendot.com</u> and at approximately 55,000 retail stores, including Walmart, Walgreens, CVS, Rite Aid, 7-Eleven, Kroger, Kmart, Meijer, and Radio Shack. Green Dot is headquartered in the greater Los Angeles area. For more details, visit <u>www.greendot.com</u>.

GREEN DOT CORPORATION

CONSOLIDATED BALANCE SHEETS

	December 31, 2010 (unaudited) (in thousands value)	31, 2009
Assets		
Current assets:		
Unrestricted cash and cash equivalents	\$ 167,503	\$ 56,303
Settlement assets	19,968	42,569
Accounts receivable, net	33,412	29,157
Prepaid expenses and other assets	8,608	7,262

Income taxes receivable Net deferred tax assets Total current assets Restricted cash Accounts receivable, net Prepaid expenses and other assets Property and equipment, net Deferred expenses Total assets Liabilities and Stockholders' Equity Current liabilities:	15,004 5,398 249,893 5,135 2,549 643 18,034 9,504 \$ 285,758	5,452 4,634 145,377 15,381 1,130 1,047 11,973 8,200 \$ 183,108
Accounts payable and accrued liabilities Settlement obligations Amounts due to card issuing banks for overdrawn accounts Other accrued liabilities Deferred revenue Total current liabilities Other accrued liabilities Deferred revenue Net deferred tax liabilities Total liabilities	 \$ 17,625 19,968 35,068 21,633 17,214 111,508 3,737 44 5,338 120,627 	\$ 9,777 42,569 23,422 13,916 15,048 104,732 2,761 97 4,154 111,744
Stockholders' equity: Convertible preferred stock, \$0.001 par value: 5,000 shares authorized as of December 31, 2010, 25,554 shares authorized as of December 31, 2009; no shares issued and outstanding as of December 31, 2010, 24,942 shares issued and outstanding as of December 31, 2009; liquidation preference of \$0 and \$31,322 as of December 31, 2010 and 2009, respectively Class A common stock, \$0.001 par value; 100,000 shares authorized as of December 31, 2010, no shares authorized as of December 31, 2009; 14,762 shares issued and outstanding as of December 31, 2010, no shares issued and	- 13	31,322 -
outstanding as of December 31, 2009 Class B convertible common stock, \$0.001 par value, 100,000 shares authorized as of December 31, 2010, 50,000 shares authorized as of December 31, 2009; 27,091 and 12,860 shares issued and outstanding as of December 31, 2010 and 2009, respectively Additional paid-in capital Retained earnings Total stockholders' equity Total liabilities and stockholders' equity	27 95,433 69,658 165,131 \$ 285,758	13 12,603 27,426 71,364 \$ 183,108

GREEN DOT CORPORATION

CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

Three months ended Twelve Months Ended

	Decembe	December 31,		31,
	2010	2009	2010	2009
	(in thousa	ands, excep	ot per share	data)
Operating revenues:				
Card revenues	\$ 42,397	\$ 30,779	\$ 167,375	\$ 123,790
Cash transfer revenues	27,872	19,132	101,502	68,515
Interchange revenues	27,274	19,651	108,380	66,205
Stock-based retailer incentive compensation *	(5,696)) -	(13,369)	-
Total operating revenues	91,847	69,562	363,888	258,510
Operating expenses:				
Sales and marketing expenses	35,113	19,689	122,890	72,119
Compensation and benefits expenses	19,628	18,470	70,102	51,297
Processing expenses	13,847	10,943	56,978	38,035
Other general and administrative expenses	10,602	8,779	44,599	27,500
Total operating expenses	79,190	57,881	294,569	188,951
Operating income	12,657	11,681	69,319	69,559

Interest income Interest expense	96 (4	77	365 (52	256) (4)
Income before income taxes	• •	, - 11,758	69,632) (4) 69,811
	12,749		,	,
Income tax provision	4,811	4,903	27,400	29,247
Net income	\$ 7,938	\$ 6,855	\$ 42,232	\$ 40,564
Dividends, accretion, and allocated earnings of preferred stock	-	(4,591)	(14,659) (27,459)
Net income allocated to common stockholders	\$ 7,938	\$ 2,264	\$ 27,573	\$13,105
Basic earnings per common share:				
Class A common stock	\$ 0.19	\$ -	\$1.06	\$ -
Class B common stock	\$ 0.19	\$ 0.18	\$1.06	\$1.08
Basic weighted-average common shares issued and outstanding				
Class A common stock	7,541	-	2,980	-
Class B common stock	31,548	12,330	21,589	12,118
Diluted earnings per common share:				
Class A common stock	\$ 0.18	\$ -	\$ 0.98	\$ -
Class B common stock	\$ 0.18	\$ 0.15	\$ 0.98	\$0.84
Diluted weighted-average common shares issued and outstandin	g			
Class A common stock	42,218	-	27,782	-
Class B common stock	34,667	15,497	24,796	15,540

Represents the recorded fair value of the shares for which the Company's right to repurchase lapsed during the specified period pursuant to the * terms of the agreement under which the Company issued 2,208,552 shares of its Class A common stock to Walmart Stores, Inc. Refer to footnote 2 below and our Quarterly Report on Form 10-Q for more information.

GREEN DOT CORPORATION

CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

Operating activities	Twelve Months Ended Dece 2010 2009 (in thousands)			ember 31,		
Net income	\$ 42,232		\$ 40,564			
Adjustments to reconcile net income to net cash provided by operating activities			+			
Depreciation and amortization	7,588		4,961			
Provision for uncollectable overdrawn accounts	46,093		25,074			
Employee stock-based compensation	7,256		8,292			
Stock-based retailer incentive compensation	13,369		-			
Provision (benefit) for uncollectible trade receivables	(13)	154			
Impairment of capitalized software	409	,	392			
Deferred income taxes	(704)	1,942			
Excess tax benefits on the exercise of employee stock options	(24,842)	(1,866)		
Changes in operating assets and liabilities:		-				
Settlement assets	22,601		(16,834)		
Accounts receivable	(51,754)	(35,617)		
Prepaid expenses and other assets	(1,042)	(3,215)		
Deferred expenses	(1,304)	(1,842)		
Accounts payable and accrued liabilities	16,042		10,830			
Settlement obligations	(22,601)	16,834			
Amounts due issuing bank for overdrawn accounts	11,646		9,907			
Deferred revenue	2,113		2,634			
Income taxes payable (receivable)	16,414		(6,528)		
Net cash provided by operating activities	83,503		55,682			
Investing activities						
Decrease (increase) in restricted cash	10,246		(13,043)		
Payments for acquisition of property and equipment	(13,459)	(9,178)		
Net cash used in investing activities	(3,213)	(22,221)		
Financing activities		-				
Repayments on line of credit	-		(77)		
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Borrowings from line of credit	-	77
Excess tax benefits on the exercise of employee stock options	24,842	1,866
Proceeds from exercise of warrants and employee stock options	6,068	990
Exercise of call option on warrants	-	(1,958)
Redemption of preferred and common shares	-	(617)
Proceeds from repayment of related party notes receivable	-	5,869
Net cash provided by financing activities	30,910	6,150
Net increase in unrestricted cash and cash equivalents	111,200	39,611
Unrestricted cash and cash equivalents, beginning of year	56,303	16,692
Unrestricted cash and cash equivalents, end of year	\$ 167,503	\$ 56,303
Cash paid for interest	\$ 42	\$ 42
Cash paid for income taxes	\$ 14,282	\$ 34,041

GREEN DOT CORPORATION

Reconciliation of Total Operating Revenues to Non-GAAP Total Operating Revenues (1)

(Unaudited)

					Three months endedTwelve MonthsDecember 31,December 31,		
	2010	2009	2010	2009			
	(in thousa	nds)					
Reconciliation of total operating revenues to non-GAAP total operating revenues	5						
Total operating revenues	\$ 91,847	\$ 69,562	\$ 363,888	\$ 258,510			
Stock-based retailer incentive compensation (2)(3)	5,696	-	13,369	-			
Non-GAAP total operating revenues	\$ 97,543	\$ 69,562	\$ 377,257	\$ 258,510			

Reconciliation of Net Income to Non-GAAP Net Income (1)

(Unaudited)

	Three months ended December 31,		Twelve Mo December	
	2010	2009	2010	2009
	(in thousa	ands, excep	t per share	data)
Reconciliation of net income to non-GAAP net income				
Net income	\$ 7,938	\$ 6,855	\$ 42,232	\$ 40,564
Employee stock-based compensation expense, net of tax (4)	1,252	3,678	4,401	4,818
Stock-based retailer incentive compensation, net of tax (2)	3,547	-	8,108	-
Non-GAAP net income	\$ 12,736	\$ 10,533	\$ 54,741	\$ 45,382
Diluted earnings per share*				
GAAP	\$ 0.18	\$ 0.15	\$ 0.98	\$ 0.84
Non-GAAP	\$ 0.29	\$ 0.26	\$ 1.27	\$ 1.12
Diluted weighted-average shares issued and outstanding**				
GAAP	42,218	15,497	27,782	15,540
Non-GAAP	44,200	40,439	42,978	40,513

* Reconciliations between GAAP and non-GAAP diluted weighted-average shares issued and outstanding are provided in the next table.

** Diluted weighted-average Class A shares issued and outstanding and diluted weighted-average Class B shares issued and outstanding are the most directly comparable GAAP measure for periods ending in 2010 and 2009, respectively.

Reconciliation of GAAP to Non-GAAP Diluted Weighted-Average

Shares Issued and Outstanding (1)

(Unaudited)

Three MonthsTwelve MonthsEndedEndedDecember 31,December 31,201020092010(in thousands)

Reconciliation of GAAP to non-GAAP diluted weighted-average shares issued and outstanding

Diluted weighted-average shares issued and outstanding*	42,218	15,497	27,782	15,540
Assumed conversion of weighted-average shares of preferred stock	-	24,942	13,803	24,973
Weighted-average shares subject to repurchase	1,982	-	1,393	-
Non-GAAP diluted weighted-average shares issued and outstanding	44,200	40,439	42,978	40,513

* Represents the number of shares of Class A common stock for periods ending in 2010 and shares of Class B common stock for periods ending in 2009.

GREEN DOT CORPORATION

Supplemental Detail on Non-GAAP Diluted Weighted-Average

Shares Issued and Outstanding

(Unaudited)

	Three Months Ended Twelve Months			onths Ended
	Decembe	er 31,	Decembe	er 31,
	2010	2009	2010	2009
	(in thous	ands)		
Supplemental detail on non-GAAP diluted weighted-average shares issued and outstanding	9			
Stock outstanding as of December 31:				
Class A common stock	14,762	-	14,762	-
Class B common stock	27,091	12,860	27,091	12,860
Preferred stock	-	24,942	-	24,942
Total stock outstanding as of December 31	41,853	37,802	41,853	37,802
Weighting adjustment	(782)	(530)	(2,088)	(711)
Dilutive potential shares:				
Stock options	3,120	2,903	3,061	2,922
Warrants	-	264	146	500
Employee stock purchase plan	9	-	6	-
Non-GAAP diluted weighted-average shares issued and outstanding	44,200	40,439	42,978	40,513

Reconciliation of Net Income to Adjusted EBITDA (1)

(Unaudited)

	Three more December	nths ended [.] 31,	Twelve Mor December	
	2010	2009	2010	2009
	(in thousa	nds)		
Reconciliation of net income to adjusted EBITDA				
Net income	\$7,938	\$6,855	\$42,232	\$40,564
Interest income, net	(92)	(77)	(313)	(252)
Income tax expense	4,811	4,903	27,400	29,247
Depreciation and amortization	2,183	1,409	7,588	4,961
Employee stock-based compensation expense (3)(4)	2,010	6,309	7,256	8,292
Stock-based retailer incentive compensation (2)(3)	5,696	-	13,369	-
Adjusted EBITDA	\$22,546	\$19,399	\$97,532	\$82,812
Non-GAAP total operating revenues	\$97,543	\$69,562	\$377,257	\$258,510
Adjusted EBITDA/non-GAAP total operating revenues (adjusted EBITDA margin) 23.1 %	5 27.9 %	25.9 %	32.0 %

To supplement the Company's consolidated financial statements presented in accordance with GAAP, the Company uses measures of operating results that are adjusted to exclude various, primarily non-cash, expenses and charges. These financial measures are not calculated or presented in accordance with GAAP and should not be considered as alternatives to or substitutes for operating revenues, operating income, net

(1) income or any other measure of financial performance calculated and presented in accordance with GAAP. These financial measures may not be comparable to similarly-titled measures of other organizations because other organizations may not calculate their measures in the same manner as we do. These financial measures are adjusted to eliminate the impact of items that the Company does not consider indicative of its core operating performance. You are encouraged to evaluate these adjustments and the reasons we consider them appropriate.

The Company believes that the non-GAAP financial measures it presents are useful to investors in evaluating the Company's operating performance for the following reasons:

stock-based retailer incentive compensation is a non-cash GAAP accounting charge that is an offset to the Company's

actual revenues from operations as the Company has historically calculated them. This charge results from the monthly lapsing of the Company's right to repurchase a portion of the 2,208,552 shares it issued to its largest distributor, Walmart, in May 2010. By adding back this charge to the Company's GAAP 2010 and future total operating revenues, investors can make direct comparisons of the Company's revenues from operations prior to and after May 2010 and thus more easily perceive trends in the Company's core operations. Further, because the monthly charge is based on the then-current fair market value of the shares as to which the Company's repurchase right lapses, adding back this charge eliminates fluctuations in the Company's operating revenues caused by variations in its month-end stock prices and thus provides insight on the operating revenues directly associated with those core operations;

- the Company records employee stock-based compensation from period to period, and recorded employee stock-based compensation expenses of approximately \$2.0 million and \$6.3 million for the three months ended December 31, 2010 and 2009, respectively, and approximately \$7.3 million and \$8.3 million for the twelve months ended December 31, 2010 and 2009, respectively. By comparing the Company's adjusted EBITDA, non-GAAP net income and non-GAAP diluted earnings per share in different historical periods, investors can evaluate the Company's operating results without the additional variations caused by employee stock-based compensation expense, which is not comparable from period to period due to changes in the fair market value of the Company's Class A common stock (which is influenced by external factors like the volatility of public markets and the financial performance of the Company's peers) and is not a key measure of the Company's operations;
- adjusted EBITDA is widely used by investors to measure a company's operating performance without regard to items, such as interest expense, income tax expense, depreciation and amortization, employee stock-based compensation expense, and stock-based retailer incentive compensation expense, that can vary substantially from company to company depending upon their respective financing structures and accounting policies, the book values of their assets, their capital structures and the methods by which their assets were acquired; and
- securities analysts use adjusted EBITDA as a supplemental measure to evaluate the overall operating performance of companies.

The Company's management uses the non-GAAP financial measures:

- as measures of operating performance, because they exclude the impact of items not directly resulting from the Company's core operations;
- for planning purposes, including the preparation of the Company's annual operating budget;
- to allocate resources to enhance the financial performance of the Company's business;
- to evaluate the effectiveness of the Company's business strategies; and
- in communications with the Company's board of directors concerning the Company's financial performance.

The Company understands that, although adjusted EBITDA and other non-GAAP financial measures are frequently used by investors and securities analysts in their evaluations of companies, these measures have limitations as an analytical tool, and you should not consider them in isolation or as substitutes for analysis of the Company's results of operations as reported under GAAP. Some of these limitations are:

- that these measures do not reflect the Company's capital expenditures or future requirements for capital expenditures or other contractual commitments;
- that these measures do not reflect changes in, or cash requirements for, the Company's working capital needs;
- that these measures do not reflect interest expense or interest income;
- that these measures do not reflect cash requirements for income taxes;
- that, although depreciation and amortization are non-cash charges, the assets being depreciated or amortized will often have to be replaced in the future, and these measures do not reflect any cash requirements for these replacements; and
- that other companies in the Company's industry may calculate these measures differently than the Company does, limiting their usefulness as comparative measures.

This expense consists of the recorded fair value of the shares of Class A common stock for which the Company's right to repurchase has lapsed pursuant to the terms of the May 2010 agreement under which they were issued to Walmart Stores, Inc., a contra-revenue component of the Company's total operating revenues. Prior to the three months ended June 30, 2010, the Company did not record stock-based retailer incentive compensation expense. The Company will, however, continue to incur this expense through May 2015. In future periods, the Company does not

- (2) compensation expense. The company will, however, continue to incur this expense through way 2015. In future periods, the company does not expense through way 2015. In future periods, the company does not have to expense will be comparable from period to period due to changes in the fair value of its Class A common stock. The Company will also have to record additional stock-based retailer incentive compensation expense to the extent that a warrant to purchase its Class B common stock vests and becomes exercisable upon the achievement of certain performance goals by PayPal. The Company does not believe these non-cash expenses are reflective of ongoing operating results.
- (3) The Company does not include any income tax impact of the associated non-GAAP adjustment to non-GAAP total operating revenues or adjusted EBITDA, as the case may be, because each of these non-GAAP financial measures is provided before income tax expense.

This expense consists primarily of expenses for employee stock options. Employee stock-based compensation expense is not comparable from period to period due to changes in the fair market value of the Company's Class A common stock (which is influenced by external factors like the volatility of public markets and the financial performance of the Company's peers) and is not a key measure of the Company's operations. The

(4) volatility of public markets and the financial performance of the Company's peers) and is not a key measure of the Company's operations. The Company excludes employee stock-based compensation expense from its non-GAAP financial measures primarily because it consists of non-cash expenses that the Company does not believe are reflective of ongoing operating results. Further, the Company believes that it is useful to investors to understand the impact of employee stock-based compensation to its results of operations.

SOURCE: Green Dot Corporation

Green Dot Investor Relations: Don Duffy, 626-739-3942 IR@greendot.com or Media Relations: Liz Brady, 646-277-1226