



## Green Dot Issues Clarifying Statement To Shareholders

May 18, 2016

- *Clarifies Statement Regarding Glass Lewis Report: Glass Lewis Did Not Recommend a Vote FOR Steven W. Streit But is Not Supportive of Harvest's Campaign to Remove Mr. Streit as CEO*
- *Glass Lewis Recommended Shareholders WITHHOLD From Voting For Harvest Nominees Fanlo and Livingston*
- *Green Dot Urges Stockholders to Vote on the **WHITE** proxy card "**FOR**" Steven W. Streit, Timothy R. Greenleaf and Michael J. Moritz*
- *Affirms Commitment to Appoint Gresham to an Expanded Board if Stockholders Do Not Elect Him at the Annual Meeting*

PASADENA, Calif.--(BUSINESS WIRE)--May 17, 2016-- Green Dot Corporation (NYSE:GDOT) (the "Company") today clarified its prior statement regarding the Glass Lewis report. While the Glass Lewis report did not directly endorse Chairman and CEO Mr. Steven W. Streit, it clearly indicated Glass Lewis is **not supportive of Harvest's campaign to remove him as CEO** :

*"At the same time, though we find many of Harvest's suggestions to be reasonable and consistent with the Company's own strategic operating plan, **we aren't supportive of Harvest's campaign to remove Mr. Streit as CEO and current leader of Green Dot -- an action which doesn't appear to us to be warranted or advisable at this time. For this reason, among others, we refrain from fully supporting the Dissident's solicitation.**"*

The Board of Directors issued the following statement:

"We continue to meet with and talk to many of our largest stockholders. We are taking decisive steps based on stockholder feedback demonstrating our accountability and our willingness to take action. While Green Dot continues to make excellent progress, we are disappointed that Harvest continues to engage in a distracting and disruptive process, despite being given many opportunities to work collaboratively with the Board. We are confident that the Company's Six-Step Plan is working as demonstrated in part by the Company's strong first quarter financial results, new product launches, and increased 2016 financial guidance as reported on the first quarter earnings call and we believe investors agree as demonstrated by the substantial increase in our share price since these initiatives became public. At the same time, the Board remains committed to holding management accountable for delivering the performance improvements outlined in the Six-Step Plan."

"We are also pleased that Glass Lewis recognizes the importance of Mr. Streit, as critical to Green Dot's future growth and continued success. Shareholders should also recognize Glass Lewis recommended stockholders WITHHOLD on Fanlo and Livingston. In regard to Mr. Gresham, if elected by stockholders at the Annual Meeting he will join the Board, or in the event he is not elected, the Board has committed to appoint Mr. Gresham, subject to his acceptance, to an expanded Board promptly after the 2016 Annual Meeting. We are confident stockholders realize the strength and experience of Green Dot's nominees, Mr. Steven W. Streit, Mr. Timothy R. Greenleaf and Mr. Michael J. Moritz, and their key functional expertise, and invaluable business and regulatory relationships. They are clearly the best candidates to oversee the continued execution of Green Dot's Six-Step Plan and we therefore urge stockholders to vote on the **WHITE** proxy card "**FOR**" their reelection."

The Company reiterated the numerous positive corporate governance changes that have or are in the process of being implemented, including:

1. The Board of Directors has agreed to separate the role of Chairman and Chief Executive Officer after the 2016 Annual Meeting of Stockholders and will appoint an independent Chairman.
2. The Board of Directors will submit to stockholders a proposal to amend the Company's certificate of incorporation to declassify the Board of Directors at the 2017 Annual Meeting of Stockholders.

The 2016 ballot contains a stockholder proposal for the adoption of majority voting in uncontested election, which the Board of Directors fully supports. The Company previously announced it will adopt Proxy Access for the 2017 Annual Meeting of Stockholders. The Company also implemented a performance-based incentive compensation policy for the CEO and NEOs that both of the major proxy advisory firms endorsed.

In its report, Glass Lewis said:

- *"...**we aren't supportive of Harvest's campaign** to remove Mr. Streit as CEO and current leader of Green Dot – an action which **doesn't appear to us to be warranted or advisable at this time.**"*
- *"...we also see **evidence supporting the board's argument** that Green Dot is now headed in the right direction, specifically in view of the Company's most recent **strong and improving performance**, which despite Harvest's continued critiques, has helped propel the Company's stock price 41% higher year-to-date, compared to virtually no gains among the Prepaid Peer Group."*
- *"...we also note that Green Dot's stock price **does not appear to have been materially impacted by Harvest's statements** on any particular day, at least not to the same extent as the Company's press releases with respect to underlying business performance. To that point, we see that most of the **recent trading and price activity in Green Dot's stock appears to be more heavily tied to the Company's fundamental business performance** rather than the Dissident's public filings during the post-13D period."*
- *"...we take note of the 'pro-investor' governance changes recently implemented by the board, including with respect to the*

*adoption of proxy access...and the attempt to re-engineer compensation for all NEOs in order to be entirely performance-based...we believe investors are well served by frequent and direct displays of the board's willingness to respond to clear investor mandates ..."*

- *"All three of the recent appointees, Messrs. Brewster, Date and Jacobs, **appear to be strong additions to the Green Dot board**, bringing applicable experience from their roles as the former CFO of Cardtronics, the first deputy director of the Consumer Financial Protection Bureau ("CFPB") and a director of FinTech companies, and a former MasterCard executive and the chairman of Global Payments."*
- *"Mr. Streit -- and the board as a whole -- defends his record by attributing the bulk of the Company's poor performance to various factors mostly out of management's control, though Mr. Streit and the board have acknowledged some missteps. As this narrative goes, Green Dot, having endured an extremely challenging period of intensified competition, business development and regulatory challenges, is now positioned to achieve growth and improved profitability. **In our view, the Company's recent communications and performance results, which have propelled the stock price higher, lend credence to this view.**"*

Green Dot urges stockholders to vote on the **WHITE** proxy card **"FOR"** the reelection of Green Dot's highly-qualified and experienced director nominees **Steven W. Streit, Timothy R. Greenleaf and Michael J. Moritz**. Green Dot advises shareholders not return the "green" proxy card, even to withhold on Harvest's nominees.

- **Steven W. Streit** – Founder, CEO and one of Green Dot's top shareholders with more than 8 percent ownership, inventor of the reloadable prepaid debit card and primary relationship holder with major business partners and key regulators.
- **Timothy R. Greenleaf** – Audit Committee Chair; oversees Enterprise Risk Management Committee and Cybersecurity, key relationships with bank regulators and auditors.
- **Michael J. Moritz** – Large Green Dot shareholder and current Chairman of Sequoia Capital, prominent technology company board experience, currently serves on the board of LinkedIn (~\$17 billion market capitalization), prior board member of Google, Yahoo, Kayak and PayPal.

**Green Dot stockholders that have questions or need assistance in voting their shares on the WHITE proxy card should contact:**

#### **INNISFREE M&A INCORPORATED**

**Stockholders call toll-free: (877) 800-5186**

**Banks and Brokers call collect: (212) 750-5833**

#### **About Green Dot**

Green Dot Corporation, along with its wholly owned subsidiaries, is a pro-consumer financial technology innovator with a mission to provide a full range of affordable and accessible financial services to the masses. Green Dot is the largest provider of reloadable prepaid debit cards and cash reload processing services in the United States. Green Dot is also a leader in mobile technology and mobile banking with its award-winning GoBank mobile checking account and a top 20 debit card issuer among all banks and credit unions in the country. Through its wholly owned subsidiary, TPG, Green Dot is additionally the largest processor of tax refund disbursements in the U.S. Green Dot's products and services are available to consumers through a large-scale "branchless bank" distribution network of more than 100,000 U.S. locations, including retailers, neighborhood financial service center locations, and tax preparation offices, as well as online, in the leading app stores and through leading online tax preparation providers. Green Dot Corporation is headquartered in Pasadena, Calif., with additional facilities throughout the United States and in Shanghai, China.

#### **Forward-Looking Statements**

This press release may be deemed to contain forward-looking statements, which are subject to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from those contained in the forward-looking statements contained in this press release. The potential risks and uncertainties that could cause actual results to differ from those projected include, among other things, the timing and impact of revenue growth activities, the Company's dependence on revenues derived from Walmart and three other retail distributors, impact of competition, the Company's reliance on retail distributors for the promotion of its products and services, demand for the Company's new and existing products and services, continued and improving returns from the Company's investments in new growth initiatives, potential difficulties in integrating operations of acquired entities and acquired technologies, the Company's ability to operate in a highly regulated environment, changes to existing laws or regulations affecting the Company's operating methods or economics, the Company's reliance on third-party vendors, changes in credit card association or other network rules or standards, changes in card association and debit network fees or products or interchange rates, instances of fraud developments in the prepaid financial services industry that impact prepaid debit card usage generally, business interruption or systems failure, and the Company's involvement litigation or investigations. These and other risks are discussed in greater detail in the Company's Securities and Exchange Commission filings, including its most recent annual report on Form 10-K and quarterly report on Form 10-Q, which are available on the Company's investor relations website at [ir.greendot.com](http://ir.greendot.com) and on the SEC website at [www.sec.gov](http://www.sec.gov). All information provided in this press release is as of May 16, 2016, and the Company assumes no obligation to update this information as a result of future events or developments.

Permission to quote from the Glass Lewis report was neither sought nor obtained. In select areas, emphasis has been added.

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Source: Green Dot Corporation

Investor Relations

[IR@greendot.com](mailto:IR@greendot.com)

or

Media Relations

Brian Ruby, 203-682-8286

[Brian.Ruby@icrinc.com](mailto:Brian.Ruby@icrinc.com)

or

John Christiansen / Meghan Gavigan, 415-618-8750

[ichristiansen@sardverb.com](mailto:ichristiansen@sardverb.com) / [mgavigan@sardverb.com](mailto:mgavigan@sardverb.com)