# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K/A

(Amendment No. 1)

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): February 28, 2017

# **Green Dot Corporation**

(Exact Name of the Registrant as Specified in Its Charter)

#### Delaware

(State or Other Jurisdiction of Incorporation)

001-34819 95-4766827

(Commission File Number)

(IRS Employer Identification No.)

3465 East Foothill Blvd. Pasadena, CA 91107

(Address of Principal Executive Offices)

(626) 765-2000

(Registrant's Telephone Number, Including Area Code)

#### Not Applicable

(Former Name or Former Address, If Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2)
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).

Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

#### **Explanatory Note**

On February 28, 2017, Green Dot Corporation ("Green Dot" or the "Company") filed with the Securities and Exchange Commission a Current Report on Form 8-K (the "Original Form 8-K") disclosing, among other things, it had consummated its purchase ("Purchase") of all the limited liability company interests of UniRush, LLC ("UniRush"). This Current Report on Form 8-K/A amends and supplements the Original Form 8-K to provide the required financial information in accordance with Items 9.01(a) and 9.01(b) of Form 8-K.

#### Item 7.01. Regulation FD Disclosure.

In connection with the foregoing, the Company also posted to its website supplemental financial information and commentary by Mark L. Shifke, the Company's Chief Financial Officer. A copy of the supplemental financial information and commentary is furnished as Exhibit 99.3 to this Current Report on Form 8-K/A and is incorporated herein by reference.

#### Item 9.01. Financial Statements and Exhibits.

(a) Financial Statements of Businesses Acquired.

The audited financial statements of UniRush as of and for the year ended December 31, 2016 are filed as Exhibit 99.1 and incorporated herein by reference.

(b) Pro Forma Financial Information.

The unaudited pro forma condensed combined financial statements of Green Dot as of and for the year ended December 31, 2016, after giving effect to the Purchase and the adjustments described in such pro forma financial statements, are attached hereto as Exhibit 99.2 and incorporated herein by reference.

(d) Exhibits.

| Number | Description   |
|--------|---|
| 23.1   | Consent of Independent Auditor, Deloitte & Touche LLP   |
| 99.1   | Audited financial statements of UniRush,LLC as of and for the year ended December 31, 2016                              |
| 99.2   | Unaudited pro forma condensed combined financial statements of Green Dot as of and for the year ended December 31, 2016 |
| 99.3   | CFO Commentary  |

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### **GREEN DOT CORPORATION**

By: /s/ Mark Shifke

Mark Shifke

Chief Financial Officer

Date: May 16, 2017

### **EXHIBIT INDEX**

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| 99.3   | CFO Commentary  |

#### **CONSENT OF INDEPENDENT AUDITORS**

We consent to the incorporation by reference in the Registration Statements on Form S-3 (File No. 333-200905) and Form S-8 (File Nos. 333-168283, 333-181326, 333-188495 and 333-196972) of our report dated April 27, 2017, relating to the financial statements of UniRush, LLC as of and for the year ended December 31, 2016, appearing in this Current Report on Form 8-K/A of Green Dot Corporation.

/s/ Deloitte & Touche LLP

Cincinnati, Ohio May 16, 2017

# UniRush, LLC

Financial Statements as of and for the Year Ended December 31, 2016 and Independent Auditors' Report

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#### **INDEPENDENT AUDITORS' REPORT**

To the Board of Managers of UniRush, LLC:

We have audited the accompanying financial statements of UniRush, LLC (the "Company"), which comprise the balance sheet as of December 31, 2016, and the related statements of operations, members' equity, and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of UniRush, LLC as of December 31, 2016, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Emphasis of Matter**

As discussed in Note 12 to the financial statements, all of the Company's membership interests were acquired on February 28, 2017. Our opinion is not modified with respect to this matter.

/s/ Deloitte & Touche LLP

Cincinnati, Ohio April 27, 2017

## **BALANCE SHEET** AS OF DECEMBER 31, 2016

| ASSETS |  |
|--------|--|
|        |  |

| CURRENT ASSETS:                         |               |
|---|---------------|
| Cash and cash equivalents               | \$ 24,558,800 |
| Restricted cash                         | 251,530       |
| Accounts receivable                     | 4,871,421     |
| Due from cardholders                    | 1,142,643     |
| Other current assets                    | 4,251,562     |
| Total current assets                    | 35,075,956    |
| NONCURRENT ASSETS:                      |               |
| Property, equipment, and technology—net | 4,441,858     |
| Intangible assets                       | 12,154,583    |
| Goodwill                                | 3,403,001     |
| Other noncurrent assets                 | 157,159       |
| Total noncurrent assets                 | 20,156,601    |
| TOTAL ASSETS                            | \$ 55,232,557 |
| LIABILITIES AND MEMBERS' EQUITY         |               |
| CURRENT LIABILITIES:                    |               |
| Accounts payable                        | \$ 10,147,620 |
| Payable to cardholders or vendors       | 268,268       |
| Accrued expenses                        | 3,004,943     |
| Deferred revenue                        | 311,567       |
| Due to related party                    | 313,951       |
| Note payable—current                    | 3,617,901     |
| Conversion liabilities                  | 4,500,000     |
| Other current liabilities               | 613,886       |
| Total current liabilities               | 22,778,136    |
| DEFERRED REVENUE—Long term              | 745,535       |
| NOTE PAYABLE—Long term                  | 10,929,743    |
| OTHER LIABILITIES—Long term             | 734,006       |
| Total liabilities                       | 35,187,420    |
| MEMBERS' EQUITY                         | 20,045,137    |
| TOTAL LIABILITIES AND MEMBERS' EQUITY   | \$ 55,232,557 |
|   |               |

See accompanying notes to financial statements.

# STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2016

| OPERATING REVENUES:                       |               |
|---|---------------|
| Card revenues and other fees              | \$ 65,783,237 |
| Interchange revenues                      | 40,230,604    |
| Total operating revenues                  | 106,013,841   |
| OPERATING EXPENSES:                       |               |
| Sales and marketing expenses              | 28,724,900    |
| Compensation and benefits expenses        | 29,870,752    |
| Processing expenses                       | 30,954,346    |
| Other general and administrative expenses | 22,997,642    |
| Total operating expenses                  | 112,547,640   |
| OPERATING LOSS                            | (6,533,799)   |
| OTHER INCOME (EXPENSE):                   |               |
| Interest income                           | 56,122        |
| Interest expense                          | (2,294,282)   |
| Other income (Note 11)                    | 23,813,679    |
| Total other income (expense)              | 21,575,519    |
| INCOME BEFORE TAXES                       | 15,041,720    |
| INCOME TAX EXPENSE                        | 60,142        |
| NET INCOME                                | \$ 14,981,578 |

See accompanying notes to financial statements.

## STATEMENT OF MEMBERS' EQUITY FOR THE YEAR ENDED DECEMBER 31, 2016

|   | Total<br>Members'<br>Equity |
|---|-----------------------------|
| MEMBERS' (DEFICIT)—January 1, 2016 (as adjusted—see Note 4) | \$ (2,664,303)              |
| Net income  | 14,981,578                  |
| Capital contribution  | 8,141,700                   |
| Yield payment declared                                      | (717,968)                   |
| Members' distributions                                      | (11,010)                    |
| Equity incentive awards                                     | 315,140                     |
| MEMBERS' EQUITY—December 31, 2016                           | \$ 20,045,137               |

See accompanying notes to financial statements.

## STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2016

| CASH FLOWS FROM OPERATING ACTIVITIES:                   | ¢ 14 001 570  |
|---|---------------|
| Net income  | \$ 14,981,578 |
| Adjustments to reconcile net income to net cash used in |               |
| operating activities:                                   |               |
| Depreciation  | 2,266,397     |
| Amortization of intangible assets                       | 1,070,000     |
| Discount on debt  | (25,347)      |
| Amortization and write-off of debt issuance costs       | 217,819       |
| Equity incentive awards                                 | 315,140       |
| Provision for uncollectible overdrawn accounts          | 744,533       |
| Noncash interest payment in kind                        | 411,627       |
| Loss on sale of equipment                               | 97,672        |
| Changes in assets and liabilities:                      |               |
| Accounts receivable and other assets                    | (3,559,955)   |
| Due from cardholders                                    | (1,152,404)   |
| Accounts payable  | (2,634,383)   |
| Payable to cardholders or vendors                       | 103,875       |
| Payable to issuing bank                                 | (2,378,577)   |
| Accrued expenses and other liabilities                  | (98,189)      |
| Deferred revenue  | 124,529       |
| Conversion liabilities                                  | (11,303,263)  |
|   |               |
| Net cash used in operating activities                   | (818,948)     |
|   |               |
| CASH FLOWS FROM INVESTING ACTIVITIES:                   |               |
| Purchase of property, equipment, and technology         | (7,192,761)   |
| Decrease in restriced cash                              | 3,972,980     |
| Net cash used in investing activities                   | (3,219,781)   |
|   |               |

(Continued)

## STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2016

| CASH FLOWS FROM FINANCING ACTIVITIES: Issuance of note payable Payment of notes payable Payment of debt issuance costs Members' distributions | \$ 15,000,000<br>(5,500,000)<br>(498,810)<br>(11,010) |
|---|---|
| Net cash provided by financing activities   | 8,990,180   |
| NET INCREASE IN CASH AND CASH EQUIVALENTS   | 4,951,451   |
| CASH AND CASH EQUIVALENTS—Beginning of year   | 19,607,349  |
| CASH AND CASH EQUIVALENTS—End of year   | \$ 24,558,800   |
| SUPPLEMENTAL SCHEDULE OF CASH FLOW INFORMATION: Cash paid for interest  | \$ 1,168,507  |
| Cash paid for income taxes  | \$ 60,142   |
| Conversion of investor note   | \$ 8,141,700  |
| Purchases of property, equipment and technology financed through accounts payable   | \$ 5,085,516  |
| See accompanying notes to financial statements.   | (Concluded)   |

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Description of Business**—Founded in 2003 by entrepreneurs Russell Simmons and David Rosenberg, UniRush, LLC ("UniRush" or the "Company") is headquartered in Cincinnati, Ohio. UniRush is a wholly owned subsidiary of Empowerment Ventures, LLC ("Parent"). UniRush was created to act as an intermediary to provide program management services and serves as an alternative to traditional banking and transaction services to the growing population of un-banked and underbanked individuals in the United States. This is done through an array of basic financial services via the prepaid VISA RushCard. UniRush acquired rapid! Paycard on January 7, 2015, which sells and distributes paycard processing services to small- and medium-sized corporations that are seeking a digital solution to an otherwise manual weekly, biweekly, or monthly payroll check-writing process.

The VISA RushCard customer accounts are owned and operated by Meta Bank. Processing services were performed by Total System Services, Inc. ("TSYS") through October 11, 2015, after which they were performed by MasterCard International Incorporated ("MasterCard") (collectively, the "Transaction Processors"). Benefits of the program include direct deposit, the ability to withdraw funds via an ATM, the ability to use the card wherever VISA is accepted, free 24/7 customer service, free ATM access at more than 26,000 MoneyPass ATMs, text alerts, and online bill pay.

The rapid! Paycard has both VISA and MasterCard branded paycards. The customer accounts are owned and operated by The Bancorp Bank and Meta Bank. Processing services are performed by FSV Payment Systems ("FSV"). Program management services are performed by UniRush for both the Meta Bank portfolio and the Bancorp portfolio. Program management services for the Meta Bank cards is performed by UniRush. Program management services were performed by FSV for the Bancorp Bank cards through July 31, 2016, after which they were performed by UniRush. Benefits of the program include direct deposit, interest-bearing savings accounts, the ability to withdraw funds for free via an ATM, the ability to use the card wherever VISA debit or MasterCard debit is accepted, free 24/7 customer service, text alerts, and online bill pay.

Collectively Meta Bank and Bancorp Bank are referred to as the "Issuing Banks".

**Use of Estimates**—The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("US GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant items subject to such estimates and assumptions include the average duration of a cardholder and other contingencies.

Cash and Cash Equivalents—The Company considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. The Company maintains cash and cash equivalent balances at certain financial institutions, which, at times, exceed federally insured limits.

**Restricted Cash and Payable to Cardholders or Vendors**—Restricted cash is segregated in separate bank accounts from the Company's cash and cash equivalents. These funds are not available for use in the Company's operations and are composed of the following items:

*In-Transit Cardholder Funds*—Funds held in Company-owned bank accounts for the benefit of cardholders. These funds are in transit to the Issuing Banks, cardholders, or third parties acting on behalf of the cardholder. The corresponding obligation to these funds is recorded as payable to cardholders or vendors.

Lender Hold—Funds held by lender as discussed in Note 6.

Regulatory Requirements—Funds in a Company-owned bank account, which are held to satisfy regulatory requirements.

Accounts Receivable—Accounts receivable consist of cardholder fees, interchange revenue, cash load revenue, retail profit share revenue, and other revenues, and are stated at the amount due to the Company. Accounts receivable is \$4,871,421 as of December 31, 2016. The Company's three largest vendors accounted for 41.96%, 21.62%, and 8.19% of accounts receivable as of December 31, 2016.

The Company writes off accounts receivable when they become uncollectible. Management uses past experience, age, account payment status, and specific individual risks identified to estimate the total uncollectible amount, if any. No reserve was considered necessary as of December 31, 2016.

**Revenue Recognition**—The Company recognizes revenue when services have been rendered, collection of the relevant receivable is probable, persuasive evidence of an arrangement exists, and the sales price is fixed or determinable.

Revenues consist of card revenues and other fees and interchange revenues.

**Operating Expenses**—The Company's operating expenses include sales and marketing expenses, compensation and benefits expenses, processing expenses, and other general and administrative expenses. These expenses are expensed as incurred to support the products and services offered to its customers and for the overall business development and support functions.

**Deferred Incentives**—The Company has entered into agreements with certain service providers for distribution rights in exchange for incentive payments to the Company. The incentive payments are structured as upfront payments upon agreement execution and payments upon the achievement of transaction volume. The terms of these agreements include penalties payable by the Company if the Company terminates the agreement prior to its expiration. The Company recognizes the upfront incentives over the term of the agreement and transaction volume incentives as incurred. For the year ended December 31, 2016, the recognition of incentive payments was \$357,698. Deferred incentives are reflected within the deferred revenue balance as of December 31, 2016.

**Prepaid Expenses**—The Company recognizes expense in the period incurred. Payments made prior to the expense being incurred are recognized as prepaid assets.

**Property, Equipment, and Technology**—Property, equipment, and technology are stated at cost, less accumulated depreciation and amortization. Depreciation on property and equipment is calculated using the straight-line method over the estimated useful lives of the assets. The estimated useful life of leasehold improvements is the term of the lease, computer hardware three years, and furniture, fixtures, and equipment five years.

The Company capitalizes the cost or the acquisition date fair value for both purchased and internally developed software. Capitalized computer software consists primarily of consulting costs incurred during the development stage. Upgrades and enhancements to the software once developed are capitalized when the modifications result in additional functionality of the software. Capitalized software costs are amortized using the straight-line method over an estimated useful live of three years upon being placed in service.

Intangible Assets and Goodwill—In accordance with ASC 350, Intangibles—Goodwill and Other, the Company evaluates goodwill for impairment on an annual basis, or when events occur or circumstances change that would indicate the fair value is below its carrying value. If the fair value is less than its carrying value, an impairment loss is recorded. The Company performed an annual goodwill impairment test as of December 31, 2016 using market data and a discounted cash flow analysis. Based on this analysis, it was determined that the fair value was in excess of the carrying value and as a result not impaired.

Intangible assets with finite lives are amortized over their estimated useful lives, which range in term from 3 years to 30 years. Please refer to Note 4 for additional information about intangible assets and Goodwill.

**Impairment of Long-Lived Assets**—The Company evaluates its long-lived assets for impairment including property, equipment, and technology as well as intangible assets whenever events or changes in circumstances indicate that the carrying amount of such assets may not be recoverable. Recoverability of such long-lived assets is measured by a comparison of the carrying amount of the asset to the future undiscounted net cash flows that are expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured as the amount by which the carrying amount of the assets exceeds the fair value of the assets.

The Company has not identified any other indicators of impairment related to long-lived assets during year ended December 31, 2016.

**Due to Related Party**—An affiliate of the Company (through common ownership) performed certain administrative services for the Company through June 30, 2016. During the year ended December 31, 2016, the Company recognized expense of \$83,333 for services rendered. There were no payables to this affiliate as of December 31, 2016. In addition, the Company has entered an agreement with this affiliate where there will be transaction fees paid. During the year ended December 31, 2016, the Company recognized expense of \$19,728 for transaction fees.

The Company has agreements with affiliates that give the Company rights to use certain trademarks owned by the affiliates. During the year ended December 31, 2016, the Company recognized expense of \$342,062 for use of affiliate trademarks. At December 31, 2016, amounts payable to these affiliates were \$78,612.

**Share-Based Payments**—The Company has a stock-based employee compensation plan, which is more fully described in Note 7. The Company recognizes all employee stock-based compensation as an expense in the financial statements. The awards have certain repurchase features available to the holder and, therefore, require remeasurement at each reporting period. The awards are liability classified at the Parent level but are equity classified at the UniRush level, as they are downstream awards. The Company estimates fair value using the Black-Scholes-Merton option-pricing model.

**Income Taxes**—The Company is taxed as a partnership for US federal income tax purposes. Accordingly, the Parent will report all of the Company's taxable income on its US federal tax return. The Company is responsible for local and state income taxes, and the applicable provisions for state and local taxes are presented as income tax expense. Management has assessed any timing differences associated with its state and local taxes and determined that as of December 31, 2016, any deferred tax asset, liability, or associated deferred tax expense is immaterial to the financial statements.

For uncertain tax positions, the Company recognizes the financial benefit of a tax position only after determining that the relevant tax authority would more likely than not sustain the position following an audit. For tax positions meeting the more-likely-than-not threshold, the amount recognized in the financial statements is the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement with the relevant tax authority. The Company analyzed its income tax positions, and concluded that it had no material uncertain tax positions as of December 31, 2016. Tax years subsequent to 2013 remain open to examination by the Internal Revenue Service ("IRS"), and tax years subsequent to 2012 remain open to other state and local tax authorities.

Fair Value of Financial Instruments—The Company measures certain financial assets and liabilities at fair value in accordance with GAAP, which defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Valuation techniques the Company uses to measure fair value include the market approach, income approach, and cost approach. The market approach uses prices or relevant information generated by market transactions involving identical or comparable assets or liabilities. The income approach involves discounting future amounts to a single present amount and is based on current market expectations about those future amounts. The cost approach is based on the amount that currently would be required to replace the service capacity of the asset.

GAAP establishes a fair value hierarchy, which prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level I) and the lowest priority to unobservable inputs (Level 3). A financial instrument's categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the instrument's fair value measurement. The three levels within the fair value hierarchy are described as follows:

Level 1—Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.

**Level 2**—Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include: quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are

observable for the asset or liability; and inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3—Unobservable inputs for the asset or liability for which there is little, if any, market activity at the measurement date. Unobservable inputs reflect the Bancorp's own assumptions about what market participants would use to price the asset or liability. The inputs are developed based on the best information available in the circumstances, which might include the Company's own financial data such as internally developed pricing models, as well as instruments for which the fair value determination requires significant management judgment.

The Company's fair value measurements involve various valuation techniques and models, which involve inputs that are observable, when available. Valuation techniques and parameters used for measuring assets and liabilities are reviewed and validated by the Company on a yearly basis. Additionally, the Company monitors the fair values of significant assets and liabilities using a variety of methods, including the evaluation of pricing runs and exception reports based on certain analytical criteria, comparison to previous trades, and overall review and assessments for reasonableness.

The carrying amounts, with the associated of the Company's financial instruments, including cash, accounts receivable, accounts payable, accrued expenses, and note payable (Level 2), approximate their fair values since the terms of the instruments reflect current market conditions. The Company has warrant derivative liabilities, which are adjusted to fair value at each reporting period, are considered a Level 2 fair value measurement.

**Conversion Liabilities**—In October 2015, the Company converted the Transaction Processor of RushCard from TSYS to MasterCard (the "Conversion Event"). Liabilities related to the Conversion Event are recorded as conversion liabilities in the balance sheet. See Note 11 for further information.

**Commitments and Contingencies**—Liabilities for loss contingencies arising from claims, assessments, litigation, fines, and penalties and other sources are recorded when it is probable that a liability has been incurred and the amount can be reasonably estimated. Legal costs incurred in connection with loss contingencies are expensed as incurred.

The Company is involved in various other claims and legal actions arising in the ordinary course of business. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on the Company's financial position, results of operations, or liquidity, except as disclosed in Note 11.

New Accounting Pronouncements—In May 2014, the Financial Accounting Standard Board ("FASB") issued Accounting Standards Update ("ASU") No. 2014-09, *Revenue from Contracts with Customers*, which outlines a single comprehensive model for recognizing revenue and supersedes most existing revenue recognition guidance. This ASU provides companies the option of applying a full or modified retrospective approach upon adoption. This ASU is effective for annual periods beginning after December 15, 2018. The Company is currently evaluating its plan for adoption and the impact on its revenue recognition policies and procedures and the resulting impact on its financial statements.

In August 2014, the FASB issued ASU No. 2014-15, *Going Concern*, which provides US GAAP guidance on management's responsibility in evaluating whether there is substantial doubt about a company's ability to continue as a going concern and about related footnote disclosures. For each reporting period, management will evaluate whether there are conditions or events that raise substantial doubt about a company's ability to continue as a going concern within one year from the date the financial statements are issued. The

Company adopted the amended guidance and the adoption did not have a material impact on the Company's financial statements.

In April 2015, the FASB issued ASU 2015-03, *Interest—Imputation of Interest*, which changes the presentation of debt issuance costs in financial statements. Under the ASU, an entity presents such costs in the balance sheet as a direct deduction from the related debt liability rather than as an asset. Amortization of the costs is reported as interest expense. ASU 2015-03 was effective for the Company in fiscal 2016 and resulted in \$427,009 recorded within Note Payable-current and Note Payable-long term at December 31, 2016.

In January 2016, the FASB issued ASU No. 2016-01, *Recognition and Measurement of Financial Assets and Financial Liabilities*. The amendments in this update address certain aspects of recognition, measurement, presentation, and disclosure of financial instruments for all entities that hold financial assets or owe financial liabilities. One of the amendments in this update eliminates the requirement to disclose the fair value of financial instruments measured at amortized cost for entities that are not public business entities. Early adoption of this ASU is not permitted except for entities that are not public business entities with respect to recognition of changes in fair value of financial liabilities and the elimination of certain previously required disclosures for fiscal years or interim periods that have not yet been made available for issuance. In January 2016, the Company early adopted the portion of this amendment related to the elimination of the fair value disclosure of financial instruments measured at amortized cost on the financial statements.

In February 2016, FASB issued its new lease accounting guidance in ASU No. 2016-02, *Leases (Topic 842)*. Under the new guidance, lessees will be required to recognize the following for all leases (with the exception of short-term leases) at the commencement date: (i) a lease liability, which is a lessee's obligation to make lease payments arising from a lease, measured on a discounted basis, and (ii) a right-of-use asset, which is an asset that represents the lessee's right to use, or control the use of, a specified asset for the lease term. Under the new guidance, lessor accounting is largely unchanged and lessees will no longer be provided with a source of off-balance-sheet financing. This ASU is effective for fiscal years beginning after December 15, 2019. Early adoption is permitted. Lessees (for capital and operating leases) and lessors (for sales type, direct financing, and operating leases) must apply a modified retrospective transition approach for leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements. The modified retrospective approach would not require any transition accounting for leases that expired before the earliest comparative period presented. Lessees and lessors may not apply a full retrospective transition approach. The Company is currently evaluating the impact this ASU will have on its financial statements.

#### 2. SIGNIFICANT RISKS AND UNCERTAINTIES INCLUDING BUSINESS AND CREDIT CONCENTRATIONS

The Company customer accounts are owned by the Issuing Banks. The cardholder agreement is between the cardholder and the Issuing Bank while the Company acts as an intermediary and is responsible for issuing the card to the customer, providing program management services and collecting cash deposits from the customer on behalf of the Issuing Bank for both the Meta Bank portions of the Rushcard portfolio and the rapid! Paycard portfolio.

The Company is, however, responsible for all accumulated funding deficiencies in cardholder accounts, without regard to causation for portfolios in which the Company is the

program manager. The Company's liability shall include, but is not limited to, the obligation to fund any portion made available to a cardholder prior to Issuing Bank's receipt of the proceeds if such funds are not received by the Issuing Bank on the intended date of receipt. Total amounts outstanding for which the Company was liable to the Issuing Bank due to card underfunding were approximately \$4,495 as of December 31, 2016, and are included within payable to Issuing Bank.

The Company operates in a highly regulated industry and is required to be compliant with federal, state, and local laws and regulations. Any failure by the Company, the Issuing Banks, or third-party processors to comply with applicable law could result in restrictions on the Company's ability to provide products and services to its customers.

#### 3. PROPERTY, EQUIPMENT, AND TECHNOLOGY

Property, equipment, and technology—net consists of the following at December 31, 2016:

| Property, equipment, and technology—net   | \$ 4,441,858 |
|---|--------------|
| Accumulated depreciation                  | (4,654,875)  |
| Total property, equipment, and technology | 9,096,733    |
| Construction in progress                  | 934,820      |
| Leasehold improvements                    | 71,784       |
| Furniture and fixtures                    | 333,497      |
| Software                                  | 3,674,185    |
| Computer equipment                        | \$ 4,082,447 |

#### INTANGIBLE ASSETS AND GOODWILL

Intangible assets and goodwill consist of the following at December 31, 2016:

|                         | Useful<br>Life | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization | Net Goodwill<br>and Other<br>Intangibles |
|-------------------------|----------------|-----------------------------|-----------------------------|--|
| Amortizable assets:     |                |                             |                             |  |
| Customer relationships  | 12 years       | \$ 11,600,000               | \$ (1,893,056)              | \$ 9,706,944                             |
| Trademarks              | 30 years       | 2,600,000                   | (169,722)                   | 2,430,278                                |
| Noncompete agreements   | 3 years        | 50,000                      | (32,639)                    | 17,361                                   |
| Total intangible assets | <del>-</del>   | \$ 14,250,000               | \$ (2,095,417)              | \$ 12,154,583                            |
| Goodwill                | N/A            | \$ 3,403,001                |                             | \$ 3,403,001                             |

Amortization expense associated with intangible assets charged against operations was \$1,070,000 for the year ended December 31, 2016.

Estimated aggregate amortization for each of the next five years and thereafter for the Company's intangible assets (other than goodwill) is as follows:

| Years Ending December 31 |               |
|--------------------------|---------------|
|                          | 4.4.070.000   |
| 2017                     | \$ 1,070,000  |
| 2018                     | 1,054,028     |
| 2019                     | 1,053,333     |
| 2020                     | 1,053,333     |
| 2021                     | 1,053,333     |
| Thereafter               | 6,870,556     |
|                          | \$ 12,154,583 |

#### **Changes in Accounting Method**

As part of the ongoing enhancement and refinement of the Company's financial reporting to fairly present our results of operations and financial position, the Company makes changes from time-to-time in accounting methods and in the classification and presentation of the business activities in the financial statements. If the changes increase or decrease previously reported amounts of revenue or expenses, the Company adjusts members' equity as of the beginning of the earliest period presented for the cumulative effect, if any, on that balance.

Since the acquisition of rapid! Paycard on January 7, 2015, the Company amortized the recorded goodwill related to the acquisition over a 10-year period. The Company accounted for goodwill based on the application of FASB ASU No. 2014-02 that applies to private companies that are not considered a public business entity. As a result of the acquisition noted in the subsequent event noted in Note 12, the Company is considered a public business entity. The Company has adjusted its method of accounting for goodwill by not applying FASB ASU No. 2014-02 and therefore is no longer amortizing goodwill. This change had the effect of increasing net income by \$305,281 on the statement of operations for the year ended December 31, 2015, which is reflected in Members' (Deficit) as of January 1, 2016 on the statement of members' equity.

#### 5. NOTE PAYABLE—RELATED PARTY

In December 2015, the Parent amended the 2013 Note Payable with certain investors into unsecured convertible promissory notes ("Convertible Notes"). The Parent had previously transferred the proceeds of the Convertible Notes to the Company as an intercompany loan ("2016 Note Payable") on terms substantially equivalent to the terms of the Convertible Notes. The 2016 Note Payable accrued interest at the rate of 14%. The interest for the 2016 Note Payable accrued through and including December 1, 2016, was paid by the Company by adding such interest amount to the outstanding principal balance of the 2016 Note Payable. Such Payment In Kind principal along with the original principal of the 2016 Note Payable accrued interest at 14%. Beginning December 1, 2016, the 2016 Note Payable was due in 36 monthly installments consisting of 12 months of interest-only payments followed by 24 equal monthly installments of principal and interest.

**Capital Contribution**—On May 15, 2016, certain investors of the Parent converted the Convertible Notes outstanding at the Parent level into Series X Non Participating Preferred

Units ("Series X Units") at the Parent level. At the time of conversion, there was \$8,141,700 in outstanding Convertible Notes that were converted into 814,169 units of the Parent's Series X Units.

The Parent had previously transferred the proceeds of the Convertible Notes to the Company as an intercompany loan on terms substantially equivalent to the terms of the Convertible. The related-party note payable with Parent was fully discharged upon conversion and was converted into a capital contribution of \$8,141,700 from the Parent to the Company. The Parent's Series X Units contain a 14% annual yield of which the Company is responsible for paying upon request by the Parent, which will be recorded as a liability. The payment of the yield is subordinated and subject to the terms and conditions of the Loan Agreement. Accrued yield for the year ended December 31, 2016 was \$717,968.

#### 6. THIRD-PARTY DEBT

On January 6, 2015, the Company entered into a Loan Agreement with Cadence Bank, N.A. ("Cadence"). Under the terms of the Loan Agreement, the Company obtained a line of credit of \$10,000,000, and a term note of \$10,000,000. The line of credit permitted the Company to borrow through January 5, 2016, up to \$10,000,000, bearing interest at prime rate plus one percent (prime rate + 1%) or London InterBank Offered Rate ("LIBOR") plus four percent (LIBOR + 4%) per annum as determined by Company management. The term loan was scheduled to mature on January 6, 2018, and bore interest at prime rate plus one percent (prime rate + 1%) or LIBOR plus four percent (LIBOR + 4%) per annum as determined by Company management. The Loan Agreement contained various restrictions related to fixed charge coverage ratio, total leverage ratio, capital expenditures, payment of cash dividends, and entering into debt agreements. In addition, the agreement restricted liens on assets and the acquisition or sales of subsidiaries. The Loan Agreement was collateralized by substantially all of the Company's assets.

On December 22, 2015, the Company entered into the First Amendment to Loan Agreement (the "Amendment") with Cadence. The Amendment term loan matured on February 28, 2017, and bore interest at prime rate plus one percent (prime rate + 1%) or LIBOR plus four percent (LIBOR + 4%) per annum as determined by Company management. As part of this amendment, Cadence agreed to forbear from exercising its rights and remedies and the Company remained unable to request advances against the line of credit. The amendment allowed for Cadence to charge the default rate of interest if they chose to do so.

**Loan Agreement**—On February 2, 2016, the Company entered into a Loan Agreement with Main Street Capital Corporation and HMS Income Fund Inc. (collectively, the "Lenders"). Under the terms of the Loan Agreement, the Company obtained a Senior Secured Term Note of \$15,000,000, and a Senior Secured Delayed Draw Term Note of \$5,000,000. As of December 31, 2016, there was no amount drawn on this line of credit.

The Loan Agreement contains various restrictions related to fixed charge coverage ratio, funded debt to earnings before interest, taxes, depreciation, and amortization ("EBITDA") ratio, senior debt to EBITDA ratio, capital expenditures, payment of cash dividends, equity issuances, and entering into debt agreements. In addition, the agreement restricts liens on assets and the acquisition or sales of subsidiaries. The Loan Agreement is collateralized by substantially all of the Company's assets.

#### **Term Loan**

In conjunction with entering into the Loan Agreement with Lenders, the Company terminated the Loan Agreement with Cadence. At that time, a final payoff \$5,516,219 was paid for principal and interest on the term note under the Loan Agreement, which was funded out of monies received from the Lenders.

As a condition of receiving the term loan, the Company issued 555,906 Class 1 Common Unit warrants at the Parent level to the Lenders at an exercise price of \$10.25 per unit. The warrants have a life of 10 years. The fair market value of the warrants is calculated using the Black-Scholes-Merton option-pricing model and results in a discount on debt that is netted against the term loan as of December 31, 2016. The fair value of the Common Unit warrants as of December 31, 2016 was \$150,169 and is included within other current liabilities on the balance sheet.

Third-party debt at December 31, 2016, consists of the following:

| Note payable                                   | \$ 15,000,000 |
|--|---------------|
| Less current installments                      | 3,750,000     |
| Notes payable, excluding current installments  | \$ 11.250.000 |
| rotes payable, choice ing carront inclaimments | . , ,,        |

The term loan matures on January 31, 2019, and bears interest at 12% per annum. Future debt principal obligations on the term notes are as follows:

## Years Ending December 31

| 2017 | \$ 3,750,000  |
|------|---------------|
| 2018 | 3,750,000     |
| 2019 | 7,500,000     |
|      | \$ 15,000,000 |

#### 7. SHARE-BASED PAYMENTS

Parent Company Equity Incentive Option Plan—In 2010, the Company adopted a unit compensation plan (the "Plan") pursuant to which the Company's board of directors may grant unit options to employees. To date, the Company has granted unit options settleable in both units and cash. Unit options can be granted with an exercise price less than, equal to, or greater than the stock's fair value at the date of grant. There are three types of awards outstanding:

- (1) awards that have four-year terms and vest and become fully exercisable after four years of service from the date of grant;
- (2) awards that have five-year terms and vest and become fully exercisable after five years of service from the date of grant; and,

(3) awards that have five-year terms and vest and become fully exercisable after five years of service from the date of grant and have certain vesting requirements in order for part of the awards to vest.

At December 31, 2016, there were 1,386,073 additional units available for the Company to grant under the Plan. The fair value of each option award is estimated using the Black-Scholes-Merton option-pricing model. The weighted-average assumptions for 2016 and grants are provided in the following table. The Company has estimated certain data to estimate the expected term of the option, such as employee option exercise and employee post vesting departure behavior. Since the Company's units are not publicly traded and its units are rarely traded privately, expected volatility is estimated based on the average historical volatility of similar entities with publicly traded shares. The risk-free rate for the expected term of the option is based on the US Treasury yield curve at the date of grant.

Valuation assumptions:

Expected dividend yield

Expected volatility

Expected term (years)

Risk-free interest rate

Valuation assumptions:

- %
25.00 %

0.16

0.47 %

Unit option activity during the periods indicated is as follows:

|                                  | Number<br>of Units  | Weighted-<br>Average<br>Exercise<br>Price | Weighted-<br>Average<br>Remaining<br>Contractual<br>Term | Aggregate<br>Intrinsic<br>Value |
|----------------------------------|---------------------|---|--|---------------------------------|
| Balance at January 1, 2016       | 690,583             | \$ 11.08                                  | 10.07  | \$ 7.96                         |
| Granted<br>Forfeited             | 110,000<br>(97,500) | 10.00<br>11.41                            | 8.25<br>8.92   | 9.89<br>9.89                    |
| Balance at December 31, 2016     | 703,083             | 3.73                                      | 3.46   | 9.89                            |
| Exercisable at December 31, 2016 | 287,715             | 3.73                                      | 3.46   | 9.89                            |

Parent Company Class 2 Common Unit Award—In 2010, the Company adopted The Plan pursuant to which the Company's board of directors may grant nonvoting ("Class 2") profits interest awards to employees. To date, the Company has granted profits interest awards settleable in both units and cash. Profits interest awards can be granted with an exercise price less than, equal to, or greater than the stock's fair value at the date of grant. There are two types of awards outstanding:

- (1) awards that have three- to five-year terms and vest and become fully exercisable after three to five years of service from the date of grant; and,
- (2) awards that vest and become fully exercisable upon meeting certain vesting requirements for the awards to vest.

The fair value of each profits interest award is estimated using the Black-Scholes-Merton option-pricing model. The weighted-average assumptions for 2016 grants are provided in the following table. The Company has made certain assumptions to estimate the expected term of the profits interest awards, such as employee exercise and post vesting departure behavior. Since the Company's units are not publicly traded and its units are rarely traded privately, expected volatility is estimated based on the average historical volatility of similar entities with publicly traded shares. The risk-free rate for the expected term of the option is based on the US Treasury yield curve at the date of grant.

| Valuation assumptions:  |         |
|-------------------------|---------|
| Expected dividend yield | - %     |
| Expected volatility     | 25.00 % |
| Expected term (years)   | 0.16    |
| Risk-free interest rate | 0.47 %  |

In 2014, the Company amended the Plan to allow the granting of phantom unit awards to employees. The awards have either a one-year or two-year cliff vesting. Upon vesting, the employees will net settle applicable tax-withholding liabilities by surrendering phantom units with an aggregate liability equivalent to the withholding liability and the remaining phantom units will be converted into Class 2 common equity. The grant-date fair value of each phantom unit award is estimated on the date of grant using the most recent Company 409A valuation per share value and remeasured at each reporting period. In 2015, all remaining phantom unit awards became fully vested and were converted into Class 2 common equity.

In 2014, the Company began repurchasing equity awards from employees as the awards have certain repurchase features available to the holder thus causing a modification to the awards to now require remeasurement at each reporting period. The awards are liability classified at the Parent level but are equity classified at the Company level, as they are downstream awards. This practice is currently in effect for all employees.

Class 2 common unit activity during the periods indicted is as follows:

|                                  | Number<br>of Units     | Weighted-<br>Average<br>Exercise<br>Price | Weighted-<br>Average<br>Remaining<br>Contractual<br>Term | Intrinsic<br>Value |
|----------------------------------|------------------------|---|--|--------------------|
| Balance at January 1, 2016       | 2,293,472              | \$ 11.07                                  | 4.26   | \$ 7.96            |
| Granted<br>Forfeited             | 1,182,700<br>(685,000) | 10.18<br>12.13                            | 9.98<br>8.54   | 9.89<br>9.89       |
| Balance at December 31, 2016     | 2,791,172              | 10.43                                     | 4.81   | 9.89               |
| Exercisable at December 31, 2016 | 1,023,004              | 10.43                                     | 4.81   | 9.89               |

The expense recognized for the Parent equity incentive option and Parent Class 2 common unit awards during the year ended December 31, 2016, was \$315,140. Under the requirement of FASB Accounting Standards Codification ("ASC") Paragraph 718-10-35-8, the Company made a policy decision to recognize compensation cost for an award with only service conditions that has a graded vesting schedule on a straight-line basis over the requisite service period for the entire award.

#### 8. RETIREMENT PLAN

The Company has a defined contribution retirement plan, which is available to eligible employees. The Company makes a matching contribution equal to 100% of each participant's contribution through salary deferral elections that do not exceed 4% of compensation. The expense for the Company's contribution to the plan was \$379,849 for the year ended December 31, 2016.

#### 9. LEASES

The Company has three operating lease agreements to lease office space in Cincinnati, Ohio; New York, New York; and Tampa, Florida. These leases have escalating rent terms and expire on June 30, 2019, March 31, 2018, and March 31, 2020, respectively. In addition, there is an office equipment lease, which expires on July 31, 2019. Rent under the agreements is expensed on a straight-line basis over the term of the leases.

The approximate future minimum annual lease payments are as follows at year-end:

| 2017 | \$ 454,751 |
|------|------------|
| 2018 | 249,526    |
| 2019 | 129,929    |
| 2020 | 19,539     |
|      |            |
|      | \$ 853,745 |

Rent expense for the year ended December 31, 2016, was \$485,321.

#### 10. SEVERANCE

In July 2016, employment relationships with certain executives were terminated. The Company is contractually obligated to pay \$1,633,620 in severance to these executives, through July 2017. The full amount was expensed in 2016.

#### 11. CONVERSION OF TRANSACTION PROCESSOR

RushCard cardholders suffered various hardships as a result of technical difficulties resulting from the Conversion Event. The Company, in an effort to reimburse cardholders for their hardships, instituted several benefits to RushCard cardholders.

**Fee Holiday**—The Company instituted a fee holiday for four months from November 1, 2015 to February 29, 2016. During this time, all fees charged by RushCard were waived. The fee holiday applied to both existing and new customers of the RushCard program. Fees waived related to existing cardholders at the time of conversion ("existing cardholders"), were treated as a restitution to these cardholders, and amounted to \$17,700,043 for the four-month period, of which \$9,057,013 related to fees waived in 2016. The fees waived for existing customers were included in operating revenues in 2016.

Other Cardholder Restitution Payments—Other restitution payments totaling \$2,500,000 were recorded as a component of operating expenses in 2016. This amount is relating to the final CFPB Settlement.

The Company was also adversely effected from the Conversion Event and incurred the following expenses:

**Legal Expenses**—As a result of the Conversion Event, the Company has been subjected to various arbitration and class action claims. The Company has recorded an estimated loss on arbitration and class action lawsuits of \$223,197 which are recorded as a component of operating expenses in 2016. Amounts not paid by December 31, have been included in conversion liabilities on the balance sheet. In defense of the arbitration, class actions, penalties, and fines, the Company has incurred legal expenses, which are expensed when incurred and recorded as a component of operating expenses. The expenses total \$2,941,978 in 2016.

**Settlement Agreement**—On June 27, 2016, the Company and a third party reached a settlement related to Damages related to the Conversion Event. Under the terms of the settlement, the third party, without admitting or conceding to contributing to the Conversion Event, agreed to a settlement of \$22.5 million. The Company received payment on July 11, 2016, which is recorded in other income within the statement of operations.

*Insurance Proceeds*—In 2016 the Company has booked insurance proceeds related to the conversion of the transaction processor in the amount of \$189,288, which is recorded as a component of operating expenses.

#### 12. SUBSEQUENT EVENTS

The Company has evaluated subsequent events from the balance sheet date through April 27, 2017, the date at which the financial statements were available to be issued, and determined that there are no other items to disclose, except for:

On February 28, 2017, Green Dot Corporation ("Green Dot") acquired all the membership interests of the Company for an aggregate adjusted purchase price of approximately \$141 million. As a result of this transaction, the debt and equity structure of the Company has changed. The third party debt, including accrued interest, totaling \$15.4 million was repaid as of the acquisition date.

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#### **GREEN DOT CORPORATION**

#### **UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL STATEMENTS**

On February 28, 2017, Green Dot Corporation ("we," "us" and "our" refer to Green Dot Corporation) completed the purchase ("Purchase") of all the limited liability company interests of UniRush, LLC ("UniRush"), as previously announced.

The following unaudited pro forma condensed combined financial statements (the "Statements") are based on our historical financial statements and UniRush's historical financial statements after giving effect to the Purchase using the acquisition method of accounting and the related debt financing of \$95.0 million consisting of borrowings of \$75.0 million under our existing revolving line of credit and the issuance of short-term promissory notes with an aggregate principal amount of \$20.0 million.

The Statements reflect the following:

- Unaudited pro forma condensed combined balance sheet as of December 31, 2016 combines our historical consolidated balance sheet as of December 31, 2016, giving effect to the Purchase as if it had been completed on December 31, 2016.
- Unaudited pro forma condensed combined statement of operations for the year ended December 31, 2016 combines our historical consolidated statement of operations for the year ended December 31, 2016 with UniRush's historical statement of operations for the year ended December 31, 2016, giving effect to the Purchase as if it had been completed on January 1, 2016.
- Pro forma adjustments that are (1) directly attributable to the Purchase, (2) factually supportable and (3) with respect to the statement of operations, expected to have a continuing effect on our combined results of operations. The Statements do not include any adjustments for any restructuring activities, operating efficiencies or cost savings.
- Our preliminary estimates of the purchase price allocation to the assets acquired and liabilities assumed are based on their estimated
  fair values using currently available information and assumptions by management. The acquisition method of accounting is dependent
  upon certain valuations and other studies that have yet to progress to a stage where there is sufficient information for a definitive
  measure. Accordingly, the pro forma adjustments are preliminary, have been made solely for the purpose of providing the Statements,
  and are subject to revision based on a final determination of fair value as of the date of the Purchase. Upon completion of purchase
  accounting, we may make additional adjustments, and the valuations for the assets acquired and liabilities assumed could change
  significantly from those used in the Statements.

The Statements are presented for illustrative purposes only and are not necessarily indicative of our combined financial position or combined results of operations that would have been reported had the Purchase occurred on the dates indicated, nor do they represent a forecast of our combined financial position or combined results of operations at any future date or any future period.

The Statements, including the notes thereto, should be read in conjunction with:

- Our Annual Report on Form 10-K for the year ended December 31, 2016.
- UniRush's audited historical financial statements as of and for the year ended December 31, 2016 included as Exhibit 99.1 to this Current Report on Form 8-K/A.

# GREEN DOT CORPORATION UNAUDITED PRO FORMA CONDENSED COMBINED BALANCE SHEET DECEMBER 31, 2016

| Report (proposition)         Proposition (proposition)         Propos |   | <br>Historical  |    |         |         | Pro Forma       |    |           |  |
|---|---|-----------------|----|---------|---------|-----------------|----|-----------|--|
| Current assets:   |   |                 |    |         |         | Adjustments Con |    | Combined  |  |
| Current assets:         Unrestricted cash and cash equivalents         \$ 732.676         \$ 24,559         \$ (59,464)         (a)         \$ 697,772           Investment securities available-for-sale, at fair value         46,686         —         —         46,686           Settlement assets         137,083         —         —         137,083           Accounts receivable, net         40,150         6,014         —         46,164           Prepaid expenses and other assets         1,013,436         35,076         (59,464)         989,048           Investment securities, available-for-sale, at fair value         161,740         —         —         161,740           Chast to bank customers, net of allowance for loan losses         6,059         —         —         6,059           Property and equipment, net         82,621         4,442         —         25,049           Orouthill and ritinangible assets         451,051         1,555         137,577         604,166           Prepaid expenses and other assets         25,437         157         —         —         25,549           Total current labilities         \$ 1,740,344         \$ 55,233         \$ 7,809         \$ 1,873,670           Countert labilities         \$ 151,498         \$ 19,160         \$ 4,188  |   |                 |    | (In tho | usands) |                 |    |           |  |
| Unrestricted cash and cash equivalents         \$ 732,676         \$ 24,559         \$ (59,464)         (1)         \$ 697,772           Investment securities available-for-sale, at fair value         46,686         —         —         —         46,686           Settlement assets         137,083         —         —         —         137,083           Accounts receivable, net         40,150         6,014         —         —         61,244           Prepaid expenses and other assets         56,841         4,503         —         —         61,244           Total current assets         1,013,436         35,076         (59,464)         989,048           Investment securities, available-for-sale, at fair value         161,740         —         —         —         6,609           Loans to bank customers, net of allowance for loan losses         6,059         —         —         —         6,609           Property and equipment, net         82,621         4,442         —         —         87,603           Goodwill and intangible assets         451,051         15,58         137,57         2         604,166           Prepaid expenses and other assets         25,437         157         —         —         2,559           Total assets   | Assets  |                 |    |         |         |                 |    |           |  |
| Investment securities available-for-sale, at fair value   | Current assets:   |                 |    |         |         |                 |    |           |  |
| Settlement assets         137,083         —         —         137,083           Accounts receivable, net         40,150         6,014         —         46,164           Prepaid expense and other assets         56,841         4,503         —         63,344           Total current assets         1,013,436         35,076         (59,464)         99,048           Investment securities, available-for-sale, at fair value         16,1740         —         —         6,059           Properly and equipment, net         82,621         4,442         —         6,059           Properly and equipment, net         82,543         1,558         137,557         60,168           Ocodwill and intangible assets         451,051         1,558         137,557         60,468           Prepaid expenses and other assets         25,437         157         —         25,594           Total assets         51,740,344         55,233         578,093         \$187,876,00           Prepaid expenses and other assets         51,740,444         55,233         78,093         \$178,486           Prepaid expenses and other assets         51,740,444         55,233         78,093         \$178,486           Prepaid expenses and other assets         51,5498         \$19,160 <td< td=""><td>Unrestricted cash and cash equivalents</td><td>\$<br/>732,676</td><td>\$</td><td>24,559</td><td>\$</td><td>(59,464) (1)</td><td>\$</td><td>697,771</td></td<>   | Unrestricted cash and cash equivalents                    | \$<br>732,676   | \$ | 24,559  | \$      | (59,464) (1)    | \$ | 697,771   |  |
| Accounts receivable, net         40,150         6,014         —         46,164           Prepaid expenses and other assets         56,841         4,503         —         61,344           Total current assets         1,013,436         35,076         (59,464)         989,048           Investment securities, available-for-sale, at fair value         161,740         —         —         6,059           Loans to bank customers, net of allowance for loan losses         6,059         —         —         6,059           Property and equipment, net         82,621         4,442         —         87,063           Goodwill and intangible assets         451,051         15,558         137,557         (2)         604,166           Prepaid expenses and other assets         25,437         157         —         25,594           Total assets         \$ 1,740,344         \$ 55,233         \$ 78,093         \$ 1,873,670           Total assets         \$ 1,740,344         \$ 55,233         \$ 78,093         \$ 1,73,674           Accounts payable and other liabilities         \$ 151,498         \$ 19,160         \$ 4,188         (9)         \$ 174,846           Deposits         737,414         —         —         —         7,37,414           Deposits  | Investment securities available-for-sale, at fair value   | 46,686          |    | _       |         | _               |    | 46,686    |  |
| Prepaid expenses and other assets         56,841         4,503         —         61,344           Total current assets         1,013,436         35,076         (59,464)         989,048           Investment securities, available-for-sale, at fair value         161,740         —         —         161,747           Loans to bank customers, net of allowance for loan losses         6,059         —         —         8,065           Property and equipment, net         82,621         4,442         —         8,063           Goodwill and intangible assets         451,051         15,558         137,557         60,0416           Prepaid expenses and other assets         25,437         157         —         25,594           Total assets         \$ 1,740,344         \$ 55,233         \$ 18,093         \$ 1,873,670           Total assets         \$ 1,740,344         \$ 55,233         \$ 18,093         \$ 1,873,670           Total assets         \$ 1,514,493         \$ 19,160         \$ 4,188         \$ 17,874,670           Accounts assets         \$ 151,498         \$ 19,160         \$ 4,188         \$ 17,874,41           Accounts assets         \$ 737,414         —         —         —         5,920           Deposits         \$ 739,724 </td <td>Settlement assets</td> <td>137,083</td> <td></td> <td>_</td> <td></td> <td>_</td> <td></td> <td>137,083</td>   | Settlement assets   | 137,083         |    | _       |         | _               |    | 137,083   |  |
| Total current assets         1,013,436         35,076         (59,464)         989,048           Investment securities, available-for-sale, at fair value         161,740         —         —         161,740           Loans to bank customers, net of allowance for loan losses         6,059         —         —         6,059           Property and equipment, net         82,621         4,442         —         —         604,666           Goodwill and intangible assets         451,051         15,558         137,557         (2) 604,166           Prepaid expenses and other assets         25,437         157         —         25,594           Total assets         *         1,740,344         *         55,233         *         78,093         *         1,878,070           Liabilities and Stockholders' Equity           Eurrent liabilities         *         1,740,344         *         55,233         *         78,093         *         1,878,670           Liabilities and Stockholders' Equity           Eurrent liabilities         *         1,191,60         *         4,188         *         1,787,614         *         —         —         7,377,414         *         —         —         5,092         *  | Accounts receivable, net                                  | 40,150          |    | 6,014   |         | _               |    | 46,164    |  |
| Investment securities, available-for-sale, at fair value         161,740         —         —         161,740           Loans to bank customers, net of allowance for loan losses         6,059         —         —         6,059           Property and equipment, net         82,621         4,442         —         87,063           Goodwill and intrangible assets         451,051         15,558         137,557         2         604,166           Prepaid expenses and other assets         25,437         157         —         25,594           Total assets         \$ 1,740,344         \$ 55,233         \$ 78,093         \$ 1873,670           Liabilities and Stockholders' Equity           Current liabilities           Accounts payable and other liabilities         \$ 151,498         \$ 19,160         \$ 4,188         3         \$ 174,846           Deposits         737,414         —         —         737,414           Settlement and customer obligations         50,920         —         —         50,920           Notes payable         960,798         22,778         95,57         1,079,146           Notes payable         79,720         10,930         (10,930         (3)         1,79,20           Other liabilities         1,056,611 <td>Prepaid expenses and other assets</td> <td><br/>56,841</td> <td></td> <td>4,503</td> <td></td> <td></td> <td></td> <td>61,344</td>   | Prepaid expenses and other assets                         | <br>56,841      |    | 4,503   |         |                 |    | 61,344    |  |
| Loans to bank customers, net of allowance for loan losses         6.059         —         —         6.059           Property and equipment, net         82,621         4,442         —         87,063           Goodwill and intangible assets         451,051         15,558         137,557 (2)         604,166           Prepaid expenses and other assets         25,437         157         —         25,594           Total assets         51,740,344         \$55,233         \$78,093         \$1,873,670           Labilities and Stockholder's Equity           Current liabilities           Accounts payable and other liabilities         \$151,498         \$19,160         \$4,188 (3)         \$174,846           Deposits         737,414         —         —         737,414           Settlement and customer obligations         50,920         —         —         50,920           Notes payable         20,966         3,618         91,382 (4)         115,966           Total current liabilities         96,792         10,930 (4),930 (4)         79,720           Other fiabilities         16,093         1,480 (4),930 (4)         31,732           Total current liabilities         1,056,611         35,188         98,640         1,190,499 <td>Total current assets</td> <td>1,013,436</td> <td></td> <td>35,076</td> <td></td> <td>(59,464)</td> <td></td> <td>989,048</td>   | Total current assets                                      | 1,013,436       |    | 35,076  |         | (59,464)        |    | 989,048   |  |
| Property and equipment, net         82,621         4,442         —         87,063           Goodwill and intangible assets         451,051         15,558         137,557         (2)         604,166           Prepaid expenses and other assets         25,437         157         —         25,594           Total assets         \$ 1,740,344         \$ 55,233         \$ 78,093         \$ 1,873,670           Liabilities and Stockholders' Equity           Current liabilities           Accounts payable and other liabilities         \$ 151,498         \$ 19,160         \$ 4,188         (3)         \$ 174,846           Deposits         737,414         —         —         —         737,414           Settlement and customer obligations         50,920         —         —         50,920           Notes payable         20,966         3,618         91,382         (4)         115,966           Total current liabilities         960,798         22,778         95,57         1,079,146           Notes payable         79,720         10,930         (10,930)         (4)         79,720           Other liabilities         1,056,611         35,188         98,60         1,190,439           Total liabilities         5  | Investment securities, available-for-sale, at fair value  | 161,740         |    | _       |         | _               |    | 161,740   |  |
| Goodwill and intangible assets         451,051         15,558         137,57         c²         604,166           Prepaid expenses and other assets         25,437         157         —         25,594           Total assets         \$ 1,740,344         \$ 55,233         \$ 78,093         \$ 1,873,670           Liabilities           Security is a payable and other liabilities         \$ 151,498         \$ 19,160         \$ 4,188         3         \$ 174,846           Deposits         737,414         —         —         —         737,414           Settlement and customer obligations         50,920         —         —         —         50,920           Notes payable         20,966         3,618         91,382         (4)         115,966           Total current liabilities         960,798         22,778         95,570         1,079,146           Notes payable         79,720         10,930         (10,930)         (4)         79,720           Other liabilities         16,093         1,480         14,000         (3)         31,573           Total liabilities         5         1,056,611         35,188         98,640         1,190,439           Common stock         51         —   | Loans to bank customers, net of allowance for loan losses | 6,059           |    | _       |         | _               |    | 6,059     |  |
| Prepaid expenses and other assets         25,437         157         —         25,594           Total assets         \$ 1,740,344         \$ 55,233         \$ 78,093         \$ 1,873,670           Liabilities and Stockholders' Equity           Current liabilities           Accounts payable and other liabilities         \$ 151,498         \$ 19,160         \$ 4,188 (3)         \$ 174,846           Deposits         737,414         —         —         737,414           Settlement and customer obligations         50,920         —         —         50,920           Notes payable         20,966         3,618         91,382 (4)         115,966           Total current liabilities         960,798         22,778         95,570         1,079,146           Notes payable         79,720         10,930         (10,930) (4)         79,720           Other liabilities         16,093         1,480         14,000 (3)         31,573           Total liabilities         51         —         —         51           Additional paid-in capital         356,615         25,109         (25,109) (5)         358,155           Retained earnings (accumulated deficit)         325,708         (5,064)         4,562 (5)         325,206  | Property and equipment, net                               | 82,621          |    | 4,442   |         | _               |    | 87,063    |  |
| Total assets   \$ 1,740,344   \$ 55,233   \$ 78,093   \$ 1,873,670  | Goodwill and intangible assets                            | 451,051         |    | 15,558  |         | 137,557 (2)     |    | 604,166   |  |
| Liabilities and Stockholders' Equity           Current liabilities and Stockholders' Equity           Current liabilities (Current liabilities)         \$ 151,498         \$ 19,160         \$ 4,188         (3)         \$ 174,846           Deposits         737,414         —         —         —         737,414           Settlement and customer obligations         50,920         —         —         —         50,920           Notes payable         20,966         3,618         91,382         (4)         115,966           Total current liabilities         960,798         22,778         95,570         1,079,146           Notes payable         79,720         10,930         (10,930)         (4)         79,720           Other liabilities         16,093         1,480         14,000         (3)         31,573           Total liabilities         1,056,611         35,188         98,640         1,190,439           Stockholders' equity:           Common stock         51         —         —         —         51           Additional paid-in capital         358,155         25,109         (25,109)         (5)         358,155           Retained earnings (accumulated deficit)         325,708  | Prepaid expenses and other assets                         | <br>25,437      |    | 157     |         | <u> </u>        |    | 25,594    |  |
| Current liabilities:         Accounts payable and other liabilities         \$ 151,498         \$ 19,160         \$ 4,188 (3)         \$ 174,846           Deposits         737,414         —         —         737,414           Settlement and customer obligations         50,920         —         —         50,920           Notes payable         20,966         3,618         91,382 (4)         115,966           Total current liabilities         960,798         22,778         95,570         1,079,146           Notes payable         79,720         10,930         (10,930) (4)         79,720           Other liabilities         16,093         1,480         14,000 (3)         31,573           Total liabilities         1,056,611         35,188         98,640         1,190,439           Stockholders' equity:           Common stock         51         —         —         —         51           Additional paid-in capital         358,155         25,109         (25,109) (5)         358,155           Retained earnings (accumulated deficit)         325,708         (5,064)         4,562 (5)         325,206           Accumulated other comprehensive income         (181)         —         —         —         —         (181)   | Total assets  | \$<br>1,740,344 | \$ | 55,233  | \$      | 78,093          | \$ | 1,873,670 |  |
| Accounts payable and other liabilities         \$ 151,498         \$ 19,160         \$ 4,188         (3)         \$ 174,846           Deposits         737,414         —         —         —         737,414           Settlement and customer obligations         50,920         —         —         —         50,920           Notes payable         20,966         3,618         91,382         (4)         115,966           Total current liabilities         960,798         22,778         95,570         1,079,146           Notes payable         79,720         10,930         (10,930)         (4)         79,720           Other liabilities         16,093         1,480         14,000         (3)         31,573           Total liabilities         1,056,611         35,188         98,640         1,190,439           Stockholders' equity:           Common stock         51         —         —         —         51           Additional paid-in capital         358,155         25,109         (25,109)         (5)         358,155           Retained earnings (accumulated deficit)         325,708         (5,064)         4,562         (5)         325,206           Accumulated other comprehensive income         (181)  | Liabilities and Stockholders' Equity                      |                 |    |         |         | _               |    |           |  |
| Deposits         737,414         —         —         737,414           Settlement and customer obligations         50,920         —         —         50,920           Notes payable         20,966         3,618         91,382 (4)         115,966           Total current liabilities         960,798         22,778         95,570         1,079,146           Notes payable         79,720         10,930         (10,930) (4)         79,720           Other liabilities         16,093         1,480         14,000 (3)         31,573           Total liabilities         1,056,611         35,188         98,640         1,190,439           Stockholders' equity:         —         —         —         51           Additional paid-in capital         358,155         25,109         (25,109) (5)         358,155           Retained earnings (accumulated deficit)         325,708         (5,064)         4,562 (5)         325,206           Accumulated other comprehensive income         (181)         —         —         —         (181)           Total stockholders' equity         683,733         20,045         (20,547)         683,231   | Current liabilities:                                      |                 |    |         |         |                 |    |           |  |
| Settlement and customer obligations         50,920         —         —         50,920           Notes payable         20,966         3,618         91,382 (4)         115,966           Total current liabilities         960,798         22,778         95,570         1,079,146           Notes payable         79,720         10,930         (10,930) (4)         79,720           Other liabilities         16,093         1,480         14,000 (3)         31,573           Total liabilities         1,056,611         35,188         98,640         1,190,439           Stockholders' equity:         Common stock         51         —         —         51           Additional paid-in capital         358,155         25,109         (25,109) (5)         358,155           Retained earnings (accumulated deficit)         325,708         (5,064)         4,562 (5)         325,206           Accumulated other comprehensive income         (181)         —         —         —         (181)           Total stockholders' equity         683,733         20,045         (20,547)         683,231  | Accounts payable and other liabilities                    | \$<br>151,498   | \$ | 19,160  | \$      | 4,188 (3)       | \$ | 174,846   |  |
| Notes payable         20,966         3,618         91,382 (4)         115,966           Total current liabilities         960,798         22,778         95,570         1,079,146           Notes payable         79,720         10,930         (10,930) (4)         79,720           Other liabilities         16,093         1,480         14,000 (3)         31,573           Total liabilities         1,056,611         35,188         98,640         1,190,439           Stockholders' equity:         Common stock         51         —         —         51           Additional paid-in capital         358,155         25,109         (25,109) (5)         358,155           Retained earnings (accumulated deficit)         325,708         (5,064)         4,562 (5)         325,206           Accumulated other comprehensive income         (181)         —         —         —         (181)           Total stockholders' equity         683,733         20,045         (20,547)         683,231  | Deposits  | 737,414         |    | _       |         | _               |    | 737,414   |  |
| Total current liabilities         960,798         22,778         95,570         1,079,146           Notes payable         79,720         10,930         (10,930)         (4)         79,720           Other liabilities         16,093         1,480         14,000         (3)         31,573           Total liabilities         1,056,611         35,188         98,640         1,190,439           Stockholders' equity:         Common stock         51         —         —         —         51           Additional paid-in capital         358,155         25,109         (25,109)         (5)         358,155           Retained earnings (accumulated deficit)         325,708         (5,064)         4,562         (5)         325,206           Accumulated other comprehensive income         (181)         —         —         —         (181)           Total stockholders' equity         683,733         20,045         (20,547)         683,231  | Settlement and customer obligations                       | 50,920          |    | _       |         | _               |    | 50,920    |  |
| Notes payable         79,720         10,930         (10,930) (4)         79,720           Other liabilities         16,093         1,480         14,000 (3)         31,573           Total liabilities         1,056,611         35,188         98,640         1,190,439           Stockholders' equity:           Common stock         51         —         —         —         51           Additional paid-in capital         358,155         25,109         (25,109) (5)         358,155           Retained earnings (accumulated deficit)         325,708         (5,064)         4,562 (5)         325,206           Accumulated other comprehensive income         (181)         —         —         —         (181)           Total stockholders' equity         683,733         20,045         (20,547)         683,231  | Notes payable   | 20,966          |    | 3,618   |         | 91,382 (4)      |    | 115,966   |  |
| Other liabilities         16,093         1,480         14,000         (3)         31,573           Total liabilities         1,056,611         35,188         98,640         1,190,439           Stockholders' equity:           Common stock         51         —         —         —         51           Additional paid-in capital         358,155         25,109         (25,109)         (5)         358,155           Retained earnings (accumulated deficit)         325,708         (5,064)         4,562         (5)         325,206           Accumulated other comprehensive income         (181)         —         —         (181)           Total stockholders' equity         683,733         20,045         (20,547)         683,231  | Total current liabilities                                 | 960,798         |    | 22,778  |         | 95,570          |    | 1,079,146 |  |
| Total liabilities         1,056,611         35,188         98,640         1,190,439           Stockholders' equity:         Common stock         51         —         —         51           Additional paid-in capital         358,155         25,109         (25,109) (5)         358,155           Retained earnings (accumulated deficit)         325,708         (5,064)         4,562 (5)         325,206           Accumulated other comprehensive income         (181)         —         —         (181)           Total stockholders' equity         683,733         20,045         (20,547)         683,231   | Notes payable   | 79,720          |    | 10,930  |         | (10,930) (4)    |    | 79,720    |  |
| Stockholders' equity:         Common stock       51       —       —       51         Additional paid-in capital       358,155       25,109       (25,109) (5)       358,155         Retained earnings (accumulated deficit)       325,708       (5,064)       4,562 (5)       325,206         Accumulated other comprehensive income       (181)       —       —       (181)         Total stockholders' equity       683,733       20,045       (20,547)       683,231   | Other liabilities   | 16,093          |    | 1,480   |         | 14,000 (3)      |    | 31,573    |  |
| Common stock         51         —         —         51           Additional paid-in capital         358,155         25,109         (25,109) (5)         358,155           Retained earnings (accumulated deficit)         325,708         (5,064)         4,562 (5)         325,206           Accumulated other comprehensive income         (181)         —         —         (181)           Total stockholders' equity         683,733         20,045         (20,547)         683,231   | Total liabilities   | 1,056,611       |    | 35,188  |         | 98,640          |    | 1,190,439 |  |
| Common stock         51         —         —         51           Additional paid-in capital         358,155         25,109         (25,109) (5)         358,155           Retained earnings (accumulated deficit)         325,708         (5,064)         4,562 (5)         325,206           Accumulated other comprehensive income         (181)         —         —         (181)           Total stockholders' equity         683,733         20,045         (20,547)         683,231   |   |                 |    |         |         |                 |    |           |  |
| Additional paid-in capital       358,155       25,109       (25,109) (5)       358,155         Retained earnings (accumulated deficit)       325,708       (5,064)       4,562 (5)       325,206         Accumulated other comprehensive income       (181)       —       —       (181)         Total stockholders' equity       683,733       20,045       (20,547)       683,231  | Stockholders' equity:                                     |                 |    |         |         |                 |    |           |  |
| Retained earnings (accumulated deficit)         325,708         (5,064)         4,562 (5)         325,206           Accumulated other comprehensive income         (181)         —         —         (181)           Total stockholders' equity         683,733         20,045         (20,547)         683,231   | Common stock  | 51              |    | _       |         | _               |    | 51        |  |
| Accumulated other comprehensive income         (181)         —         —         (181)           Total stockholders' equity         683,733         20,045         (20,547)         683,231   | Additional paid-in capital                                | 358,155         |    | 25,109  |         | (25,109) (5)    |    | 358,155   |  |
| Total stockholders' equity 683,733 20,045 (20,547) 683,231  | Retained earnings (accumulated deficit)                   | 325,708         |    | (5,064) |         | 4,562 (5)       |    | 325,206   |  |
|   | Accumulated other comprehensive income                    | (181)           |    | _       |         | _               |    | (181)     |  |
| Total liabilities and stockholders' equity         \$ 1,740,344         \$ 55,233         \$ 78,093         \$ 1,873,670  | Total stockholders' equity                                | 683,733         |    | 20,045  |         | (20,547)        |    | 683,231   |  |
|   | Total liabilities and stockholders' equity                | \$<br>1,740,344 | \$ | 55,233  | \$      | 78,093          | \$ | 1,873,670 |  |

# GREEN DOT CORPORATION UNAUDITED PRO FORMA CONDENSED COMBINED STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2016

|  |                          | Historical |         |                 |             | Pro Forma   |          |         |
|--|--------------------------|------------|---------|-----------------|-------------|-------------|----------|---------|
|  | Green Dot<br>Corporation |            | UniRush |                 | Adjustments |             | Combined |         |
|  |                          |            | (In     | thousands, exce | ept per sh  | are data)   |          |         |
| Operating revenues:  |                          |            |         |                 |             |             |          |         |
| Card revenues and other fees                                   | \$                       | 337,821    | \$      | 65,783          | \$          | (2,457) (6) | \$       | 401,147 |
| Cash transfer revenues   |                          | 184,342    |         | _               |             | _           |          | 184,342 |
| Interchange revenues   |                          | 196,611    |         | 40,231          |             |             |          | 236,842 |
| Total operating revenues                                       |                          | 718,774    |         | 106,014         |             | (2,457)     |          | 822,331 |
| Operating expenses:  |                          |            |         |                 |             |             |          |         |
| Sales and marketing expenses                                   |                          | 249,096    |         | 28,725          |             | (2,457) (6) |          | 275,364 |
| Compensation and benefits expenses                             |                          | 159,456    |         | 29,871          |             | _           |          | 189,327 |
| Processing expenses  |                          | 107,556    |         | 30,954          |             | _           |          | 138,510 |
| Other general and administrative expenses                      |                          | 139,350    |         | 22,998          |             | 7,656 (7)   |          | 170,004 |
| Total operating expenses                                       |                          | 655,458    |         | 112,548         |             | 5,199       |          | 773,205 |
| Operating income   |                          | 63,316     |         | (6,534)         |             | (7,656)     |          | 49,126  |
| Net interest expense   |                          | (1,755)    |         | (2,238)         |             | 1,782 (8)   |          | (2,211) |
| Other income   |                          | _          |         | 23,814          |             | _           |          | 23,814  |
| Income before income taxes                                     |                          | 61,561     |         | 15,042          |             | (5,874)     |          | 70,729  |
| Income tax expense   |                          | 19,961     |         | 60              |             | 2,909 (9)   |          | 22,930  |
| Net income   |                          | 41,600     |         | 14,982          |             | (8,783)     |          | 47,799  |
| Income attributable to preferred stock                         |                          | (802)      |         | _               |             | (120) (10)  |          | (922)   |
| Net income allocated to common stockholders                    | \$                       | 40,798     | \$      | 14,982          | \$          | (8,903)     | \$       | 46,877  |
|  |                          |            |         |                 |             |             | _        |         |
| Basic earnings per common share:                               | \$                       | 0.82       | \$      | _               | \$          | _           | \$       | 0.95    |
| Diluted earnings per common share:                             | \$                       | 0.80       | \$      | _               | \$          | _           | \$       | 0.92    |
| Basic weighted-average common shares issued and outstanding:   |                          | 49,535     |         | _               |             | _           |          | 49,535  |
| Diluted weighted-average common shares issued and outstanding: |                          | 50,797     |         | _               |             | _           |          | 50,797  |

#### Note 1—Basis of Pro Forma Presentation

The unaudited pro forma condensed combined financial statements have been derived from our historical consolidated financial statements and UniRush's historical financial statements.

Based on our preliminary review of UniRush's summary of significant accounting policies disclosed in UniRush's historical financial statements and initial discussions with UniRush management, the nature and amount of any adjustments to the historical financial statements of UniRush to conform its accounting policies to our accounting policies are not expected to be material. Further review of UniRush's accounting policies and financial statements may result in revisions to UniRush's policies and classifications to conform to our policies and classifications.

The unaudited pro forma condensed combined balance sheet as of December 31, 2016 combines our historical consolidated balance sheet as of December 31, 2016, giving effect to the Purchase as if it had been completed on December 31, 2016. Unaudited pro forma condensed combined statement of operations for the year ended December 31, 2016 combines our historical consolidated statement of operations for the year ended December 31, 2016, giving effect to the Purchase as if it had been completed on January 1, 2016.

The purchase price adjustments reflected in the unaudited pro forma information included herein are based on preliminary assumptions, and have been made solely for the purpose of providing the unaudited pro forma condensed combined financial statements. The unaudited pro forma financial statements are not necessarily indicative of the combined results of operations or financial position that might have been achieved for the periods or dates indicated, nor is it necessarily indicative of the future results of the combined company. The final purchase price allocation, which will be based in part, on a detailed valuation study which has not yet been completed, may result in material adjustments to the pro forma condensed combined financial information presented and will be revised as additional information becomes available and as additional analysis is performed. Increases or decreases in fair value of certain balance sheet amounts and other items of UniRush as compared to the information presented in this document may change the amount of the business combination adjustments to goodwill and other assets and liabilities, which may in turn impact the statement of operations. We expect to complete the final purchase price allocation no later than twelve months following the closing date of the merger.

#### Note 2—Preliminary Purchase Price Allocation

The Purchase has been accounted for under the acquisition method of accounting. We made a preliminary allocation of the total purchase price to the assets acquired and liabilities assumed based on their estimated fair values. We recognized the excess of the purchase price over the net of the amounts assigned to tangible and identifiable intangible assets acquired and liabilities assumed as goodwill. During the measurement period, we may adjust the provisional allocation of the estimated purchase price for new information obtained about facts and circumstances that existed as of the acquisition date, that if known, would have affected the measurements of the amounts recognized at that date. Upon completion of our purchase accounting, we may make additional adjustments, and the valuations for the assets acquired and liabilities assumed could change significantly from those used in the unaudited pro forma condensed combined financial statements.

The preliminary estimated purchase price consideration was as follows:

|  | <br>Consideration |  |
|--|-------------------|--|
|  | (In thousands)    |  |
| Cash, including proceeds from borrowings | \$<br>139,917     |  |
| Fair value of contingent consideration   | <br>18,000        |  |
| Total purchase price                     | \$<br>157,917     |  |

#### Note 2—Preliminary Purchase Price Allocation (continued)

Our preliminary allocation of the estimated purchase price was as follows:

|  | Dec | cember 31, 2016 |
|--|-----|-----------------|
|  | (I  | n thousands)    |
| Assets:                                |     |                 |
| Cash and cash equivalents              | \$  | 10,011          |
| Accounts receivable, net               |     | 6,014           |
| Prepaid expenses and other assets      |     | 4,660           |
| Property and equipment, net            |     | 4,442           |
| Intangible assets                      |     | 69,000          |
| Goodwill                               |     | 84,116          |
| Total assets:                          | \$  | 178,243         |
|  |     |                 |
| Liabilities:                           |     |                 |
| Accounts payable and other liabilities |     | 18,846          |
| Other liabilities                      |     | 1,480           |
| Total Liabilities:                     | \$  | 20,326          |
|  |     |                 |
| Total estimated purchase price         | \$  | 157,917         |

Cash and cash equivalents; accounts receivable, net; prepaid expenses and other assets and accounts payable and other liabilities are short-term in nature, and, accordingly, we believe their carrying amounts approximate their fair values. The net book value of property and equipment is also expected to approximate its fair value and any adjustments are not expected to be material.

Intangible assets consist primarily of customer relationships and trade name of \$58.5 million and \$5.5 million, respectively. The customer relationships will be amortized over its estimated useful life of 5-10 years and the trade name will be amortized over a period of 15 years. We reflected the amortization related to the fair value of intangible assets above as pro forma adjustments to the unaudited pro forma condensed consolidated statement of operations based on their estimated useful lives. The useful lives of the intangible assets reflect the periods over which we believe any future economic benefit will be provided.

#### Note 3—Notes Payable

We financed a portion of the Purchase with \$95.0 million of debt, including borrowings of \$75.0 million under our Revolving Facility (as defined below), and the issuance of subordinated promissory notes (the "Subordinated Notes") with an aggregate principal amount of \$20.0 million payable to the selling members of UniRush. In October 2014, we entered into a credit agreement ("Credit Agreement") with Bank of America, N.A., as an administrative agent, Wells Fargo Bank, National Association, and the other lenders party thereto. The Credit Agreement provided for a \$75.0 million five-year revolving facility ("Revolving Facility"). The Revolving Facility bears an interest rate at the Bank of America prime rate (the "Base Rate"), plus an applicable margin. The applicable margin for borrowings depends on our total leverage ratio and varies from 1.50% to 2.00% for Base Rate loans. Our all in rate as of February 28, 2017 was 5.50%. The Revolving Facility matures, the commitments thereunder terminate, and all amounts then outstanding under the Credit Agreement are payable on October 23, 2019. The Subordinated Notes bear interest at a rate of 10.0% per annum for the first 180 days the Subordinated Notes are outstanding and 15.0% from the 181st day to maturity. Interest payments are payable in arrears on a quarterly basis. The Subordinated Notes mature February 28, 2018, but the principal balance and any outstanding interest payments may be repaid at any time prior to maturity. All borrowings used to finance the Purchase were repaid in March 2017.

#### Note 4—Pro Forma Adjustments

The pro forma adjustments reflected in our unaudited pro forma condensed combined financial statements are as follows:

- (1) Represents the cash consideration we paid to acquire all of the limited liability company interests of UniRush of \$44.9 million and the repayment by UniRush of its outstanding debt at closing.
- (2) Represents our preliminary estimated fair value of definite lived intangible assets and goodwill resulting from the Purchase and the elimination of the carrying amount of UniRush's historical goodwill and intangible assets. The preliminary estimated fair value is based on a detailed valuation study which has not yet been finalized, and may change upon final completion of our purchase accounting.
- (3) Primarily represents our preliminary estimate of the fair value of contingent consideration associated with achieving certain financial targets. The earn-out payments will be equal to the greater of (i) a specified percentage of the revenue generated by the UniRush card portfolio for a five-year period following the closing or (ii) \$20 million, payable quarterly over the five years. The preliminary estimated fair value is based on a detailed valuation study which has not yet been finalized, and may change upon final completion of our purchase accounting.
- (4) Represents the proceeds drawn of \$75.0 million under the Revolving Facility and the issuance of Subordinated Notes with an aggregate principal amount of \$20.0 million to fund a portion of the total purchase price and the repayment by UniRush of its outstanding debt at closing.
- (5) Represents the elimination of the historical membership interest of UniRush and the inclusion of transaction costs incurred directly attributable to the Purchase.
- (6) Represents the consolidated elimination of intercompany commissions paid by us to UniRush.
- (7) Reflects amortization expense associated with identifiable acquired intangible assets, as discussed in Note 2. The amount of this adjustment may change as we finalize our purchase price allocation.
- (8) Represents contractual interest expense on our Revolving Facility and Subordinated Notes. We have assumed an interest rate of 5.50% on the Revolving Facility and 10.0% for the Subordinated Notes for purposes of these pro forma statements, which reflects the interest rate available under the terms of the agreement at the time of the transaction. All borrowings related to the Purchase were repaid within approximately one month from the date of the Purchase and therefore our pro forma incremental interest expense is calculated only for the period of time the debt was considered outstanding. Also included in this adjustment is the elimination of UniRush's historical interest expense as no debt was assumed by us.
- (9) Represents income tax expense associated with UniRush's income before income taxes and pro forma adjustments. Prior to this acquisition, UniRush did not record income tax expense because it is organized as a limited liability company, which is treated as a partnership for federal and state income purposes.
- (10) Represents the allocation of pro forma net income to preferred shareholders in accordance with the two-class method.

### Note 5—Pro Forma Earnings Per Common Share

Our pro forma basic earnings per common share is based on the weighted average number of our Class A common stock outstanding during the year ended December 31, 2016.

|  | Ye    | ar Ended                      |
|--|-------|-------------------------------|
|  | Decen | nber 31, 2016                 |
|  |       | ands, except per<br>are data) |
| Pro forma basic earnings per Class A common share                        |       |                               |
| Pro forma net income   | \$    | 47,799                        |
| Income attributable to preferred stock                                   |       | (922)                         |
| Pro forma net income allocated to Class A common stockholders            |       | 46,877                        |
| Pro forma weighted-average Class A shares issued and outstanding         |       | 49,535                        |
| Pro forma basic earnings per Class A common share                        | \$    | 0.95                          |
|  |       |                               |
| Pro forma diluted earnings per Class A common share                      |       |                               |
| Pro forma net income allocated to Class A common stockholders            | \$    | 46,877                        |
| Re-allocated earnings  |       | 22                            |
| Pro forma diluted net income allocated to Class A common stockholders    |       | 46,899                        |
| Pro forma weighted-average Class A shares issued and outstanding         |       | 49,535                        |
| Stock options  |       | 507                           |
| Restricted stock units   |       | 753                           |
| Employee stock purchase plan   |       | 2                             |
| Pro forma diluted weighted-average Class A shares issued and outstanding |       | 50,797                        |
| Pro forma diluted earnings per Class A common share                      | \$    | 0.92                          |

#### CFO Commentary -- Historical and Projected Results of UniRush

#### 2016 Financial Results

In 2016, UniRush, LLC ("UniRush") recognized one-time operating expenses and other income of \$5.2 million and \$22.5 million, respectively, associated with the Conversion Event, as described in Note 11 to the audited financial statements of UniRush included as Exhibit 99.1 to this report. The one-time operating expenses included a provision of \$2.5 million for restitution payments relating to a proposed settlement with the Consumer Financial Protection Bureau and \$2.9 million of legal costs, net of insurance proceeds of \$0.2 million. Absent these one-time operating expenses and other income items, UniRush would have generated total operating revenues of \$106.0 million, an operating loss of \$1.3 million and a net loss of \$2.3 million.

#### Projected Contribution -- 2017

From the time of its acquisition on February 28, 2017 through the end of 2017, Green Dot Corporation ("Green Dot" or the "Company") expects the acquired business of UniRush (the "Business") to generate total operating revenues in 2017 of approximately \$82 million to \$92 million of Green Dot's total operating revenues during 2017. Green Dot also previously announced that it expects the Business will contribute approximately \$7 to \$8 million of Green Dot's projected adjusted EBITDA in 2017, excluding a nominal amount of adjusted EBITDA contributed in March.

#### Forward-Looking Statements

This CFO Commentary contains forward-looking statements, which are subject to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These statements include, among other things, statements regarding the impact of the acquisition of UniRush, the expected benefits of completing the acquisition, including without limitation expected incremental total operating revenue, adjusted EBITDA, and benefits to be derived from integration and synergy efforts. Actual results may differ materially from those contained in the forward-looking statements contained in this announcement. The potential risks and uncertainties that could cause actual results to differ from those projected include, among other things, the businesses of the Company and UniRush may not be combined successfully, or such combination may take longer, be more difficult, time-consuming or costly to accomplish than expected; the risk that sales of RushCard or Rapid! PayCard products and services will not be as high as anticipated; the expected growth opportunities or cost savings from the acquisition may not be fully realized or may take longer to realize than expected; customer losses and business disruption following the acquisition, including adverse effects on relationships with former employees of UniRush, may be greater than expected; and the risk that the Company may incur unanticipated or unknown losses or liabilities following completion of the acquisition of UniRush. Additional factors, that could cause actual results to differ materially from those expressed in the forward-looking statements include the timing and impact of revenue growth activities, the Company's dependence on revenues derived from Walmart and three other retail distributors, impact of competition, the Company's reliance on retail distributors for the promotion of its products and services, demand for the Company's new and existing products and services, continued and improving returns from the Company's investments in new growth initiatives, the extent to which the Company's processing technology partner covers the Company's expenses and other losses associated with the delayed processor migration issues that delayed the Company's processor migration, potential difficulties in integrating operations of acquired entities and acquired technologies, the Company's ability to operate in a highly regulated environment, changes to existing laws or regulations affecting the Company's operating methods or economics, the Company's reliance on third-party vendors, changes in credit card association or other network rules or standards, changes in card association and debit network fees or products or interchange rates, instances of fraud developments in the prepaid financial services industry that impact prepaid debit card usage generally, business interruption or systems failure, and the Company's involvement litigation or investigations. These and other risks are discussed in greater detail in the Company's Securities and Exchange Commission filings, including its most recent annual report on Form 10-K and quarterly report on Form 10-O, which are available on the Company's investor relations website at ir.greendot.com and on the SEC website at www.sec.gov. All information provided in this CFO Commentary is as of May 16, 2017, and the Company assumes no obligation to update this information as a result of future events or developments.